

**Reply to Pre-Bid Queries - Selection of Consultant Program Management Consultancy Services for Island Development Authority in Gujarat**

Sl. No GIDB	Refer Document	Page No.	Clause No.	Subject	As per Bidding document	Clarifications sought	Clarifications to be given by the Authority
1	RFQ cum RFP	9	1.1	1.1. Background	The State of Gujarat has more than 150 Islands across its coastline. Out of these Islands, few are inhabited.	Please provide list of total islands and list of inhabited islands. Location map of islands may also be provided for clear understanding.	To be provided to the Selected PMC.
2	RFQ cum RFP	9	1.1	1.1. Background	The State of Gujarat has more than 150 Islands across its coastline. Out of these Islands, few are inhabited.	In reference to a News Article dated Aug 27, 2-19 says "CM Rupani presides over first meeting of Island Development Authority, decides to develop 23 islands as tourist spots". Is there any supporting document elaborating details of island to be developed?	To be provided to the Selected PMC.
3	RFQ cum RFP	9	1.1	1.1. Background	Program Management Consultant to carry out the identification and mapping of islands and explore the development potential of inhabited islands in the State of Gujarat.	Please confirm that development works are to be proposed for the inhabited islands only. It is unclear how many islands will be taken up as part of this assignment which is detrimental for estimating deployment.	Assignment is for 150 Islands of Gujarat as decided by the Authority on priority basis.
4	RFQ cum RFP	10	1.2	4. Schedule of the bidding process	4. (a) Submission of Financial Bid (online): 07th October, 2019 (17:00 hrs) 4. (b) Submission of Technical Bid (Hard Copy): 11th October, 2019 (17:00 hrs)	We request you to kindly consider extension by providing atleast 15 days from date of reply of pre-bid queries for both Financial and Technical Bid (Hard Copy) so as to enable us to prepare the bid effectively.	As per the Schedule mentioned in RFQ cum RFP Document
5	RFQ cum RFP	10	1.2 (4)	Schedule of the bidding process - Last Date of Submission of RFQ cum RFP	(a) Submission of Financial Bid (online): 07 <sup>th</sup> October 2019 (b) Submission of Technical Bid (Hard Copy): 11th October 2019	Given the comprehensive requirement of documents in the response to the bid, please consider providing at least three weeks' time for the submission of technical bid from the date of response to pre-bid queries.	As per the Schedule mentioned in RFQ cum RFP Document
6	RFQ cum RFP	10	1.2	1.2 Schedule of bidding process; 4) deadlines for financial and technical bid submissions	Financial bid submission due on October 07, 2019 1700hrs and Technical bid submission due on October 11, 2019 1700hrs	We request extension of these deadlines by at least four weeks from issue of clarifications for consultants to prepare a comprehensive proposal for the Client	As per the Schedule mentioned in RFQ cum RFP Document
7	RFQ cum RFP	13, 52	2.2, 1 (A) SN.2 &4	Instruction to the Consultants  Annexure	<b>In case of Consortium</b> The consultants shall not be allowed to bid for the project in Consortium.  JV (Indicate applicable option) Name of JV members	Conflict in both the clauses please clarify/confirm and allow Joint Ventures, Consortiums	No Consortium is allowed
8	RFQ cum RFP	13	2.2	In case of Consortium	The consultants shall not be allowed to bid for the project in Consortium.	As the scope of the assignment is extensive, apart from the project management experts there will be inputs required from various sectoral experts. Hence, it is requested to consider Consortium/JV to build a comprehensive team.	No Consortium is allowed
9	RFQ cum RFP	13	2.2	Consortium	The consultants shall not be allowed to bid for the project in Consortium.	We request you to please allow the bidders to participate in Consortium considering very few consultants have prior experience of working in the difficult geographies such as islands. This shall also improve the competitiveness in the bidding process. In addition to this, multiple stakeholders shall bring an added advantage of varied experience and thereby, more value to the project.  <del>Number of member in a consortium shall not exceed 2 (two)</del>	No Consortium is allowed
10	RFP Cum RFQ	14	2.5	Site Visit and Verification of information		Clause No 2.5.1 is deleted but Cl No 2.5.2 c, d and e mentions about matters referred to Clause No 2.5.1	As per RFQ cum RFP Document
11	RFQ cum RFP	19	2.11.5	<b>Page Restriction</b> on documenting firm's background and project specific experiences	Experience of the firm (maximum two pages introducing the firm and associate firm(s) background and general experience, and listing maximum relevant 20 projects in each completed and on-going projects category in the format of Annexure 4 illustrating firm and associate firm(s) experience. No promotional material should be included)	We understand here that the page restriction of maximum two pages is only for introducing the firm and associate firm(s) background and general experience. There is no page restriction while demonstrating project experiences for both completed and ongoing projects. Kindly confirm.	As per RFQ cum RFP Document
12	RFQ cum RFP	27	2.22.2	Pre-qualification / Eligibility criteria for the applicants - Technical Strength: <b>Coastal Study Experience</b>	One completed and One on-going Projects Experience in feasibility studies / master plan preparation / detailed project report preparation for Coastal / Riverfront / Waterfront projects.	We believe that consultants can demonstrate single similar project experience for two eligibility category. Kindly confirm.	One Completed and One Ongoing Project need to be submitted. One project will be considered for One category only
13	RFP Cum RFQ	27	2.22.2	Prequalification / Eligibility criteria for the applicants - Technical Strength	Island Study Experience	Ongoing Projects with significant / part completion (50% above) may please be considered	Both Ongoing and Completed projects will be considered.
14	RFQ cum RFP	27	2.22.2 (i)	2.22.2 (i) Pre – qualification / Eligibility criteria for the applicants - Technical Strength	As per Bidding document	Will separate projects be considered under each category or the same project can be submitted under multiple categories?	Separate projects will be considered for each category
15	RFQ cum RFP	27	2.22.3	2.22.3 Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Average Annual Turnover of Company/ Firm from Consultancy/ Professional Fees for Previous 3 Audited Financial Years - 50crores	We suggest that minimum requirement may please be revised to at least 100crores since the scale of the project and disciplines required are vast that are not usually present with smaller firms.	As per RFQ cum RFP Document
16	RFQ cum RFP	27	2.22.2.	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Coastal Study Experience : One completed and One on-going Projects Experience in feasibility studies/ master plan preparation/ detailed project report preparation for Coastal/ Riverfront/ Waterfront projects;	We request you to please allow the consultants who have experience in Coastal study with either a completed project or an ongoing project. There are very few active projects in coastal study ongoing in the country, hence this shall limit the number of bidders decreasing the competitiveness of the bid. In addition to this, the extent of coastline (in kilometers) shall be a better measure to gauge the actual consultant's coastal study experience, hence this shall also be included in the evaluation.  Coastal Study Experience : Atleast one completed / ongoing Project Experience in feasibility studies/ master plan preparation/ detailed project report preparation for Coastal (with a coastline of not less than 250 kms)/ Riverfront/ Waterfront projects.	Both Ongoing and Completed projects will be considered.
17	RFQ cum RFP	27	2.22.2.	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Project Management Unit Experience : One completed works Experience in working as Project Management Unit with minimum of two years Central Government/ State Government Agencies and received fees of at least 50 lakhs during the assignment period; and One on-going works Experience in working as Project Management Unit with minimum of one year's Central Government/ State Government Agencies during the assignment period;	We request you to please ease this clause of prior experience of working as a Project Management Unit as this does not allow the start up firms to participate in the bidding process, and thereby to display their efforts and new generation thoughts to effectively lead a project as envisioned by the authorities.  Project Management Unit Experience : One completed works Experience in working as Project Management Unit with minimum of 6 months Central Government/ State Government Agencies and received fees of at least 30 lakhs during the assignment period; and One on-going works Experience in working as Project Management Unit with minimum of six month's Central Government/ State Government Agencies during the assignment period;	As per RFQ cum RFP Document
18	RFQ cum RFP	27	2.22.3	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Average Annual Turnover of Company/ Firm from Consultancy/ Professional Fees for Previous 3 Audited Financial Years : Minimum Value Rs. 50 Crores	We request you that start-ups shall also be given a fair chance to participate in the bid process (with a partner) as envisioned by our Hon'ble PM, and the clauses in the bid process may be modified accordingly. Considering this, the criterion for financial strength - <b>Cumulative Turnover for Consortium for last 3 years</b> shall be kept at (Minimum value - INR 5 crores) in the last financial year.  Cumulative Turnover of the Consortium / Company/ Firm from Consultancy/ Professional Fees for Previous 3 Audited Financial Years : Minimum Value Rs. 5 crores	As per RFQ cum RFP Document

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19	RFQ cum RFP	27	2.22.3	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Net worth of Applicant firm during last Audited Financial Years [FY 2018-19] : Minimum Value Rs. 10 Crores	We request you that start-ups shall also be given a fair chance to participate in the bid process(with a partner) as envisioned by our Hon'ble PM, and the clauses in the bid process may be modified accordingly. Considering this, the criterion for financial strength - Net worth for the consortium shall be kept at Minimum value - INR 1 crores in the last financial year.  Net worth of Applicant / Consortium firm during last Audited Financial Year [FY 2018-19] : Minimum Value Rs. 1 crores	As per RFQ cum RFP Document
20	RFQ cum RFP	27	2.22.2.	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	One completed Projects Experience in feasibility studies of islands/ master plan preparation of islands/ regulatory framework for development of islands:	We request you to modify this clause as "One completed Projects Experience in Transaction Advisory / feasibility studies of islands/ master plan preparation of islands/ regulatory framework for development of islands:	As per RFQ cum RFP Document
21	RFQ cum RFP	27	2.22.2.	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	One completed and One on-going Projects Experience in feasibility studies/ master plan preparation/ detailed project report preparation for Coastal/ Riverfront/ Waterfront projects;	We request you to modify this clause as " One completed and One on-going Projects Experience in Transaction Advisory / feasibility studies/ master plan preparation/ detailed project report preparation for Coastal/ Riverfront/ Waterfront projects;	As per RFQ cum RFP Document
22	RFQ cum RFP	27	2.22.3.	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Average Annual Turnover of Company/ Firm from Consultancy/ Professional Fees for Previous 3 Audited Financial Years <b>Rs. 50 Crores</b>	Average Annual Turnover of Company/ Firm from Consultancy/ Professional Fees for Previous 3 Audited Financial Years <b>Rs. 75 Crores</b>	As per RFQ cum RFP Document
23	RFQ cum RFP	28	2.22.3	2.22.3 Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Net worth of Applicant firm during last Audited Financial Years [FY 2018-19] - 10crores	We suggest that minimum requirement may please be revised to at least 100crores since the scale of the project and disciplines required are vast that are not usually present with smaller firms.	As per RFQ cum RFP Document
24	RFQ cum RFP	29, 42	3.2 and 4.3.5	3.2 and 4.3.5	3) Strategies to safeguard National Security requirements	It is important for Consultant to have prior experience or on-going experience on National Security projects such as Navy/Army/Airforce. Request to modify 4.3.5 to evaluate such experience with higher marks.	Consultant need to coordinate with the State/National Security Agencies for identifying strategies. As per RFQ cum RFP Document
25	RFQ cum RFP	29	3.2	Scope of Work	1) Identifying, validating, mapping, classification and documentation of islands in Gujarat including drone surveys;	For Flying Drone- various permissions are required.  Specially DGCA permission if required to be obtained then it should be obtained by GIDB. This is the most crucial and time consuming process DGCA / Coastal Agencies etc may not entertain third party. Also Local Authority Permission also required to be obtained by GIDB. We will require blanket permission for the entire duration of the project for the total area. Kindly confirm  Kindly specify the extent of area to be consider under Drone Survey? Also the number of Islands to be surveyed This will have impact on Financial costs	The Consultant need to quote the person manth rates for providing the PMC manpower only as specified in the RFQ cum RFP Document. The cost for Drone Survey will be borne by the Authority.
26	RFQ cum RFP	29	3.2	Scope of Work	3) Strategies to safeguard National security requirements;	Kindly clarify if consultation required with various types of stakeholders at central and state level & Provide list of National Security Stakeholders at State and Central Level	To be provided to the Selected PMC.
27	RFQ cum RFP	29	3.1	Number of Islands	The State of Gujarat has more than 150 Islands across its coastline. Out of these Islands, few are inhabited. These islands need to be developed socially, economically and with Environment protection.	We request you to provide list of Islands to be covered in this study for consultants' references.	To be provided to the Selected PMC.
28	RFP Cum RFQ	29	3.2	Scope of Work		The scope of work is very broad. A more detailed scope of work is desired	As per RFQ cum RFP Document
29	RFP Cum RFQ	29	3.2 2	Scope of Work	Preparing Road map	Is it the proposed road network (If any)map connecting the Islands or Existing Road Network map with the Island or is the meaning of the term Road Map related to the working methodology or master planning process	Road Map means strategies need to be developed for exploring potential related to tourism, economic development and security
30	RFP Cum RFQ	29	3.2	Scope of work		The scope of work has many activities that might be beyond scope of a single consultant. Therefore we request you to allow consortium or JV of two or three parties.	The Consultant need to hire the services on sectoral expert as and when required. As per RFQ cum RFP Document
31	RFP Cum RFQ	29	3.2	Scope of work		We understand that for all the activities mentioned in the scope, we are to be PMC and our scope does not extend beyond broad PMC scope of feasibility studies, DPR preparation, bid process management , construction supervision and support during DLP. Please Clarify	The scope of consultant is as per the Terms of Reference mentioned in the RFQ cum RFP Document
32	RFQ cum RFP	29	3.2	3.2	1) Identifying, validating, mapping, classification and documentation of islands in Gujarat including drone surveys;	Survey to be done for entire 150 islands?	To be done for 150 Islands or as to be decided by the Authority
33	RFQ cum RFP	29	3.2	3.2	4) Strategies for preservation of ecology and conservation of environment	We request that weightage should be given to the consultant having experience in Gujarat State. Request to modify 4.3.5 i) b) accordingly	As per RFQ cum RFP Document
34	RFQ cum RFP	29	3.2	3.2 Scope of Work	1) Identifying, validating, mapping, classification and documentation of islands in Gujarat including drone surveys;	Please elaborate on drone survey requirements.	To be discussed with the Selected PMC.
35	RFQ cum RFP	30	3.2	Scope of Work	13) Establishing management information system for the island resources;	Kindly Clarify type of MIS system in details, from IT perspective. What kind of system required for Dashboard, data portal or just MIS system for Island information and monitoring?	As per the requirements of the Authority
36	RFQ cum RFP	30	3.2	Scope of Work	14) To promote long term multidisciplinary research, prepare environment status report and establish research institutions;	What kind of Environment status report required? Whether EIA Study is required ? Kindly clarify	EIA Study report may be required
37	RFQ cum RFP	30	3.2	Scope of Work	18) Investment Promotion & Facilitation wherever required;	Kindly clarify, at what level (State/National/International), investment promotion should be organized and what will be the role of authority and consultant in that.	Investment related to exploring potential for Island Development
38	RFQ cum RFP	30	3.2	Scope of Work	20) Sustainable fishery resource development; 21) Conservation of Biodiversity;	Kindly clarify the actual tasks for this point so that we can prepare our approach & Methodology based on those details.	Strategies need to be developed by the selected PMC
39	RFQ cum RFP	30	3.2	Scope of Work	(14) To promote long term multidisciplinary research, prepare environment status report and establish research institutions	Please clarify on the Scope of the activity 'establish research institutions'. What kind of inputs the client wants from the consultant here?	Prepare strategies and Business plan and guide the Authority for establishment of research institutions
40	RFP Cum RFQ	30	3.2 14	Scope of Work	establish research institutions	what type of institutions	Reseach Institutions as per the requirements of the Authority
41	RFQ cum RFP	30	3.2	3.2 Scope of Work	3) Strategies to safeguard National security requirements; preservation of ecology and conservation of environment; protect the island eco-system with all its genetic diversity; Investment Promotion & Facilitation wherever required; Sustainable fishery resource development; Conservation of Biodiversity; Eco-restoration of Islands including coral reefs, habitat improvement of birds and endangered species;	These items may need input from specific experts. Provision of separate fees structure may be introduce for better clarity and execution.	The Consultant need to hire the services on sectoral expert as and when required. As per RFQ cum RFP Document
42	RFQ cum RFP	30	3.2	3.2 Scope of Work	24) Promotion of Eco-tourism;	Please elaborate on extent of Promotion of Eco-tourism.	For the development of Islands

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43	RFQ cum RFP	31	3.4	Project Team	The Consultant would be required to form a multi-disciplinary Project Team for this assignment, consisting of the following two key personnel who would be full time stationed at GIDB.	Kindly clarify whether two or three key personnel will be required to be stationed at GIDB. Since project team of Project Management Experts Requirement has asked for three(3) personnel team.  If two which two key personnel out of the three?	Three Key Personnels required to be stationed at GIDB. Please refer Corrigendum 2.
44	RFQ cum RFP	31	3.5 3.11	Period of Assignment and Payment Terms.	5.iii The consultant shall be responsible for the set of deliverables on a timely basis. The quality and timeliness of these deliverables shall directly affect the payment terms;  Reports/ Documents	Kindly provide clarity on which all deliverables & reports to be submitted along with its timelines	To be discussed with the Selected PMC.
45	RFQ cum RFP	31	3.2	Scope of Work	(28) Upgrading the management and professional skills of the member associated with conservation and development of the islands	We observe this clause as Training requirement. Please elaborate more on training part. If such is the case, we believe that all the facilities and charges shall be borne by the client for training members associated with conservation and development of the islands. Please clarify.	The Authority will bear the charges related to capacity building
46	RFQ cum RFP	31	3.4 A	Team Leader cum Project Coordination Expert	Relevant Post Graduate degree in Finance / Planning / Design having more than 10 (ten) years of relevant experience in...	We understand here that the expert for the Team Leader Position should have qualification in Post Graduation in Urban Planning / Infrastructure Planning / Urban Design with graduation in civil / architecture. Please review and confirm.	As per RFQ cum RFP Document
47	RFQ cum RFP	31	3.4 A	Finance cum Market Assessment Expert	Relevant Post Graduate degree in Finance having more than five years of relevant experience in a) Development of Infrastructure projects b) Market and Demand Assessment of Infrastructure projects c) Technical appraisal of Infrastructure projects and reports d) Bid document preparation and bid process management and e) having knowledge of applicable legislation & policy guidelines of Union and State Government	Please review the experience requirement mentioned here for Finance cum Market Assessment Expert. Such expert may not have exposure in Technical appraisal and bid document preparation/bid process management experience. For these activities, an expert with civil engineering background is needed. Hence, we suggest you to include Civil Engineer position also for performing these activities for Infrastructure projects. Kindly consider.	As per RFQ cum RFP Document
48	RFP Cum RFQ	31	3.4	Project Team - Team Leader		PG Planning Degree - Eligibility of PG in Urban Planning, City Planning, Urban Design	As per RFO cum RFP Document
49	RFQ cum RFP	31	3.1	3.1 Project team	The Consultant would be required to form a multi-disciplinary Project Team for this assignment, consisting of the following two key personnel who would be full time stationed at GIDB;	Which two key personnel's are required full time stationed at GIDB as the there are three (3) key expert listed in Category A - Project Management Experts requirement.	Three Key Personnels required to be stationed at GIDB. Please refer Corrigendum 2.
50	RFQ cum RFP	31	3.2	3.2 Scope of Work	25) Inventory and assessment of the island resources;	Please confirm that this item requires assessment of natural resources only.	As per RFQ cum RFP Document
51	RFQ cum RFP	31	3.2	3.2 Scope of Work	26) Environmental Impact Assessment;	Please confirm that Environmental Impact Assessment will be required for the shortlisted projects only.	EIA Study report may be required
52	RFQ cum RFP	31			List of expert table at page 31, page 64 (Annexure 8), Page 67 (Annexure 11) and page 80 does not match	Which one to be considered as final?	Please refer Corrigendum 1, 3 & 4
53	RFQ cum RFP	32	3.4 B	Sectoral Expert Requirement as and when required	Other Manpower Requirement including Infrastructure Expert, Legal Expert, Sectoral Experts, etc.	We don't find clarity in number of experts to be considered for Infrastructure / Sectoral Experts and other experts. Also not have clarity on their qualification requirements, experience requirements and tentative man - months. Please specify the same so as all the consultants would be at par of their own assumptions and can justify with their financial proposals. Please review	Please refer Corrigendum 2, 3 & 4
54		32	3.5	Infrastructure Sectoral experts		Please provide a list of tentative experts that might be required on need basis.	as and when required by the Authority. As per RFQ cum RFP Document
55	RFQ cum RFP	33	3.5	3.5 point 3	The profile of the Infrastructure Sectoral Experts and other Experts shall be reviewed and approved by GIDB before taking the services of the Infrastructure Sectoral Experts and other Experts as and when required. The fees of the Infrastructure Sectoral Experts and other Experts shall be as per the Man-month Rate quoted in the Financial Bid as specified in the Annexure 10 and Annexure 11 of the RFQ cum RFP Document and shall be paid based on the actual Man-days spent at Client office. All other expenses of the Infrastructure Sectoral Experts and other Experts including their travel, stay, etc shall be treated as part of the quoted Man-month Rate. No additional expense shall be paid other than the Man-month Rate quoted in the Financial Bid for providing the services of the Experts. The Consultant shall have to raise separate invoice based on the actuals of the man-month spend by the Experts on the PMC Assignment.	We request that payment shall be based on the actual days spent on "project" instead of days spent at "Client office". We also request clarification on blanket man-month rate applied to all Infrastructural Sectoral Experts. The complex nature of such a project may require experts from many different disciplines from time to time, who may have very different rates. Is the Client open to suggestions of years of experience based rates? If an expert with greater experience is required, a higher rate should be allowed.	It should be actual Man-days spent at Client's office. As per RFQ cum RFP Document
56	RFP Cum RFQ	34	3.7 a	Penalty for Replacement / Exit		Penalty may not be levied if the employee exits due to medical or personal reasons at least for minimum 2 replacements for each	Please refer Corrigendum 5
57	RFP Cum RFQ	34	3.7 c	Replacement of resource	30 days	60 days desired	Please refer Corrigendum 5
58	RFQ cum RFP	35	3.7	Penalty for Replacement/ Exit of a Resource	a) Replacement of Team Leader, Finance cum Market Assessment Expert and Planning cum GIS Expert (hereinafter called the "Project Management Resources" or "Resource") shall generally not be allowed. The replacement of Project Management Resources by consultant will be allowed (with penalty) only in case, the resource leaves the organization by submitting resignation with the present employer or can't continue working due to medical reasons (supported by Doctor's Certificate) or due to any unavoidable circumstances subject to the satisfaction of Authority.	We request authority to consider as per below The replacement of Project Management Resources by consultant will be allowed.... "except under compelling circumstances beyond the control of the Consultant and the concerned Key Personnel. Such substitution shall be limited to not more than two Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority."	Please refer Corrigendum 5
59	RFQ cum RFP	35	3.7	Penalty for Replacement/ Exit of a Resource	e) The penalty per resource would be imposed in case of exit/ replacement of resource from the assignment within below mentioned period starting from the date of deployment of respective resource: a. Within 6 Months- Rs. 5, 00,000 (Rupees Five Lakhs) b. From 6 months to 1 Year- Rs. Rs. 4,00,000 (Rupees Four Lakhs) If the Consultant is unable to replace within 30 (Thirty) days, additional penalty of rupees 20,000/- per day per resource shall be leviable.	Whether this is per day penalty?  We further request GIDB to reduce penalty as: Reduction of remuneration equal to 10% (ten per cent) of the total remuneration specified for the Key Personnel who is proposed to be substituted.	Please refer Corrigendum 5
60	RFQ cum RFP	35	3.8	Penalty for absence of a resource	a. For Project Management Resources: Rs. 10,000 per day per resource	We feel the said amount is on higher side & request to relax the amount of penalty	Please refer Corrigendum 5
61	RFQ cum RFP	35	3.7 (e)	Penalty for Replacement/ Exit of a Resource	The penalty per resource would be imposed in case of exit/ replacement of resource from the assignment within below mentioned period starting from the date of deployment of respective resource: a. Within 6 Months- Rs. 5, 00,000 (Rupees Five Lakhs) b. From 6 months to 1 Year- Rs. Rs. 4,00,000 (Rupees Four Lakhs)	Penalty in case of exigencies as mentioned in clause 3.7 (a) of the tender (i.e. resource leaves the organization by submitting resignation with the present employer or can't continue working due to medical reasons (supported by Doctor's Certificate) or due to any unavoidable circumstances subject to the satisfaction of Authority) should not be penalised. At least one such replacement for each project management resource should be allowed and any subsequent replacements may be penalised as per the clause 3.7 (e)	Please refer Corrigendum 5
62	RFQ cum RFP	35	3.7 (e)	Penalty for Replacement/ Exit of a Resource	The penalty per resource would be imposed in case of exit/ replacement of resource from the assignment within below mentioned period starting from the date of deployment of respective resource: a. Within 6 Months- Rs. 5, 00,000 (Rupees Five Lakhs) b. From 6 months to 1 Year- Rs. Rs. 4,00,000 (Rupees Four Lakhs)	We understand that the penalty is for replacement within 1 year of the assignment and replacements beyond 1 <sup>st</sup> year would not attract penalty. Kindly confirm.	Please refer Corrigendum 5

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63	RFQ cum RFP	35	3.8	Penalty for absence of a resource	a) In the case of absence (apart from allowed leaves) of a resource during project period, no payment will be made for the days a resource is absent (Per day payment will be calculated by dividing man month rate by number of days in that month). b) In addition, a penalty per working day per resource will be levied on such absence for each resource as specified in clause 3.4 of the Terms of Reference of this Contract Agreement: a. For Project Management Resources: Rs. 10,000 per day per resource	1) In the case of absence (apart from allowed leaves) it is requested to consider exigencies faced by the resource in that situation and allow for a replacement for that particular period. 2) Ten days leaves are allowed for each resource which are insufficient and may be considered to increase it to 20 days. 3) The penalty amount is very high and may be reduced to Rs. 1,000 per day per resource. In case where a replacement is provided as mentioned in Point no. 1 above, penalties or leave without payment should not be considered.	Please refer Corrigendum 5
64	RFP Cum RFQ	35	3.7 e	Penalty		Penalty may not be levied if the employee exits due to medical or personal reasons at least for minimum 2 replacements for each. Penalty may be levied only if the consultant is unable to replace the resource with stipulated period. The additional penalty must be calculated on the fees basis	Please refer Corrigendum 5
65	RFP Cum RFQ	35	3.8 b	Additional Penalty		This should be deleted	Please refer Corrigendum 5
66	RFQ cum RFP	35	3.7 (e) and 3.8 (b)	3.7 (e) and 3.8 (b)	As per Bidding document	We request that penalties under both clauses may please be reduced by at least 50%.	Please refer Corrigendum 5
67	RFQ cum RFP	35	3.7	Penalty for Replacement/ Exit of a Resource	The penalty per resource would be imposed in case of exit/ replacement of resource from the assignment within below mentioned period starting from the date of deployment of respective resource: a. Within 6 Months- Rs. 5, 00,000 (Rupees Five Lakhs) b. From 6 months to 1 Year- Rs. Rs. 4,00,000 (Rupees Four Lakhs)	We request you to modify this clause as "The penalty per resource would be imposed in case of exit/ replacement of resource from the assignment within below mentioned period starting from the date of deployment of respective resource: a. Within 6 Months- Rs.1, 00,000 (Rupees One Lakhs) b. From 6 months to 1 Year- Rs. Rs. 50,000 (Rupees Fifty Thousand)	Please refer Corrigendum 5
68	RFQ cum RFP	35	3.7	Penalty for Replacement/ Exit of a Resource	If the Consultant is unable to replace within 30 (Thirty) days, additional penalty of rupees 20,000/- per day per resource shall be leviable.	We request you to delete this clause.	Please refer Corrigendum 5
69	RFQ cum RFP	35	3.7	Penalty for absence of a resource	In addition a penalty per working day per resource will be levied on such absence for each resource as specified in clause 3.4 of the Terms of Reference of this Contract Agreement: a. For Project Management Resources: Rs. 10,000 per day per resource	We request you to modify this clause as "In addition a penalty per working day per resource will be levied on such absence for each resource as specified in clause 3.4 of the Terms of Reference of this Contract Agreement: a. For Project Management Resources: Rs. 5,000 per day per resource"	Please refer Corrigendum 5
70	RFP Cum RFQ	36	3.9 c	No Extra Payments		Working on Sundays should be adjusted with compensatory off on other days and working on other holidays should be chargeable as per man hour rates	Please refer Corrigendum 5
71	RFP Cum RFQ	37	3.9 d	Leaving Authority office		This clause may lead to conflict between PMC organisation, resource and Authority and in this case the resource may suffer leading to exits etc. Hence It should be allowed with prior intimation 15 days ahead.	Please refer Corrigendum 5
72	RFP Cum RFQ	37	3.9 f	No of leaves		This should as per Consultant's leave policy or Govt Leave policy	Please refer Corrigendum 5
73	RFQ cum RFP	38	3.14 (iv)	Facilities to be provided by GIDB to the Project Management Experts	The Authority shall provide transportation facilities and other costs for carrying out the assignment work to the two Project Management Experts stationed at GIDB as per GIDB Rules during out station visits	We believe that in case of out station visits of the two Project Management Experts, the other facilities to be provided by GIDB in addition to the transportation facilities, shall include accomodation facilities as well as per diem expenses. Kindly confirm.	Please refer Corrigendum 6
74	RFP Cum RFQ	38	3.9 g	Leaves are not individual's right		This clause should be reviewed	Please refer Corrigendum 5
75	RFQ cum RFP	38	3.14	3.14	Clause iv) The Authority shall provide transportation facilities and other cost for carrying out the assignment work to the two project management experts stationed at GIDB as per GIDB rules during the out station visits	Consultant's team need to be paid for visiting islands as per actuals. Gujarat has more than 1600 Km of coastal line and visiting each island may be required for documentations, assessment, ecological surveys, national security meetings, promotions for eco-tourism etc.	Please refer Corrigendum 6
76	RFQ cum RFP	39	3.15	3.15 Responsibilities of the Consultant	v) The Consultant shall conduct independent studies at their own cost for all the inputs for carrying out the assignment;	This item is very difficult to estimate since scope is too high level and work is scattered over 150 islands.	Please refer Corrigendum 7
77	RFQ cum RFP	40	3.15	3.15 Responsibilities of the Consultant	vi) The Consultant shall be responsible for all the necessary instrument, equipment and software required to carry out the study at their own cost;	This item is very difficult to estimate since scope is too high level and work is scattered over 150 islands.	Please refer Corrigendum 7
78	RFQ cum RFP	41	4.3.3	Evaluation of Bids – Technical Evaluation	Based on the above technical factors, each consultant would be assigned a technical score out of 100.	Technical evaluation scoring methodology is not defined. Kindly provide details on the number of projects that would be considered for scoring maximum marks.	As per RFQ cum RFP Document
79	RFP Cum RFQ	41	Clause 4.3 Section C	Weightage of financial and technical bids	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.	We request you to consider QCBS 80:20 weightage for the evaluation so as to receive competitive bid.	As per RFQ cum RFP Document
80	RFQ cum RFP	41	3.15	3.15 Responsibilities of the Consultant	vii) The Consultant shall have to make their own arrangement for accommodation, equipment, software for carrying out the assignment;	This item is very difficult to estimate since scope is too high level and work is scattered over 150 islands without knowing the locations.	Please refer Corrigendum 7
81	RFQ cum RFP	41	3.15	3.15 Responsibilities of the Consultant	vii) The Consultant shall have to make their own arrangement for accommodation, equipment, software for carrying out the assignment;	Experts might need to stay in the nearby settlements to the remote islands and also required more time then usual to study. Security concern may also delay some of the visits/ study/assessment of the respective island and accordingly payment shall be made to the consultant for the accounted days.	Please refer Corrigendum 7
82	RFQ cum RFP	41	C.	C. Weightage of Technical and Financial Bid	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.	We request the QCBS criteria to change as "The score of technical proposals would be given 90% weightage and that of the financial proposals would be given 10% weightage." There are numerous advantages of weighing technical considerations in this proportion given that financials may vary considerably given the various kinds of consultants present in the country. Globally and in India, there are a number of bids that are being sought on the suggested proportions	As per RFQ cum RFP Document
83	RFQ cum RFP	41	4.3.5.	Weightage of Technical and Financial Bid	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.	We request you to consider 80:20 ratio fro Technical : Financial	As per RFQ cum RFP Document
84	RFQ cum RFP	42	4.3.5	Weightage of technical and financial bid	(i) The weightage for technical proposal may be further segregated into: a. 40% weightage - qualification & experience of the project team; b. 25% weightage - firm's experience; and c. 35% weightage - approach methodology, time schedule & work plan;	The project team that will be deployed for this assignment will play a vital role in the execution and delivery of the scope of services. So, it is suggested that instead of 40% weightage, 55% weightage to be given to - qualification & experience of the project team and correspondingly instead of 35% weightage, 20% weightage should be given to - approach methodology, time schedule & work plan.	As per RFQ cum RFP Document
85	RFQ cum RFP	42	4.3.5 (i)	Weightage for Technical Proposal	The weightage for technical proposal may be further segregated into: a. 40% weightage - qualification & experience of the project team; b. 25% weightage - firm's experience; and c. 35% weightage - approach methodology, time schedule & work plan.	Please provide detailed breakup of weightage for all segregated components of the Technical Proposal. Further, we understand here that consultants don't require to submit CVs for Infrastructure / Sectoral Experts in Technical Proposal. Kindly confirm.	As per RFQ cum RFP Document
86	RFQ cum RFP	42	4.3.5 (ii) b.	50% weightage on Man-month rate quoted for Infrastructural Sectoral Experts and Other Experts	1. 25% weightage - Man-month rate quoted for Infrastructure Sectoral Experts and Other Experts with 10 years to less than 15 Years of relevant Experience and 2. 25% weightage - Man-month rate quoted for Infrastructure Sectoral Experts and Other Experts with 15 and above Years of relevant Experience	We suggest you to define detailed requirements for the Infrastructure Sectoral Experts and other Experts to come up with justifiable man-month rates of individual experts. Kindly review.	As per RFQ cum RFP Document

Sl. No GIDB	Refer Document	Page No.	Clause No.	Subject	As per Bidding document	Clarifications sought	Clarifications to be given by the Authority
87	RFQ cum RFP	42	C.	C. Weightage of Technical and Financial Bid; 4.3.5 i)a 40% weightage - qualification & experience of the project team	As per Bidding document	We request that detailed evaluation criteria of project team as well as other criteria may please be shared which is a norm in most public bids. We further request that international experience may please be given additional marks.	As per RFQ cum RFP Document
88	RFQ cum RFP	42	4.3.5 ii)	4.3.5 ii)	As per Bidding document	It is unclear why the rates of financial expert and the planning expert are being excluded from evaluation of financial proposal.	Please refer Corrigendum 8
89	RFQ cum RFP	53	Annexure 1 (B)	Format for Pre-qualification Proposal (Technical Strength)	Projects without the proof of experience [at least (for Completed Projects: Work Order, Agreement and Completion Certificate, a Certificate from Chartered Accountant/ Auditor confirming the receipt of full payment from the Client), (at least for on-going Projects: Work Order, Agreement and Statutory Audited Statement of last two Payment received, a Certificate from Chartered Accountant/ Auditor confirming the receipt of payment from the Client)] will not be considered for evaluation.	For completed projects: we understand that any one of Work Order, Agreement and Completion Certificate will be sufficient. In cases where Completion Certificate is not available, a certificate from Chartered Accountant/ Auditor confirming the receipt of full payment from the Client would be required. For ongoing projects: we understand that any one of the Work Order and Agreement will be sufficient. Instead of last two payments it is requested to considered at least one payment or 25% of fees received as eligible project for ongoing projects.	As per RFQ cum RFP Document
90	RFQ cum RFP	53	Annexure 1 (B)	Format for Pre-qualification Proposal (Technical Strength)	Relevant Services Carried Out in the Last Ten Years That Best Illustrate Qualifications	Kindly clarify the period for which the experience will be consider. We understand last 10 (ten) years would be considered for relevant experience.	Please refer Corrigendum 9
91	RFQ cum RFP	54	Annexure 1 (B)	Format for Pre-qualification Proposal (Technical Strength)	Details of all major consultancy works of similar nature executed during last seven years	Kindly clarify whether the period is last seven years or last ten years for which the experience will be considered.	Please refer Corrigendum 9
92	RFQ cum RFP	54		Sector (select one)	Transaction Advisory Services Experience/ Project Management Unit Experience	Why is "Transaction Advisory Services Experience" been sought when there is no reference to such scope?	Please refer Corrigendum 9
93	RFQ cum RFP	58	Annexure 4	Categories of experience to be showcased in the format of Firm's References	Category 1: Island Study Experience Category 2: Coastal Study Experience Category 3: Project Management Unit Experience	We suggest you to allow Firm's other experiences in Urban field i.e. Development Plans, Infrastructure Plans, City Development Plans, Town Planning Schemes etc. also for demonstrating firm's technical capability in various Planning fields for Technical Evaluation Qualifications. The Project specific experience should only be considered for Pre-Qualification. Kindly consider	As per RFQ cum RFP Document
94	RFQ cum RFP	58	Annexure 4		iii) Type of study/ category - "Additional two completed experience ...."	Please clarify what is meant by "Additional two completed experience ...". Are these other than those presented in Annexure 1B?	These are other than those presented in Annexure 1 B.  Please refer Corrigendum 11
95	RFQ cum RFP	59	Annexure 4	Firm's references	Projects without the proof of experience [at least (for Completed Projects: Work Order, Agreement and Completion Certificate, a Certificate from Chartered Accountant/ Auditor confirming the receipt of full payment from the Client), (at least for on-going Projects: Work Order, Agreement and Statutory Audited Statement of last two Payment received, a Certificate from Chartered Accountant/ Auditor confirming the receipt of payment from the Client)] will not be considered for evaluation.	For completed projects: we understand that any one of Work Order, Agreement and Completion Certificate will be sufficient. In cases where Completion Certificate is not available, a certificate from Chartered Accountant/ Auditor confirming the receipt of full payment from the Client would be required. For ongoing projects: we understand that any one of the Work Order and Agreement will be sufficient. Instead of last two payments it is requested to considered at least one payment or 25% payment received as eligible project for ongoing projects.	As per RFQ cum RFP Document
96	RFQ cum RFP	59	Annexure 4	Firm's references	Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include Project Reports, Research Reports, detail description of work [Scope of Work, Terms of Reference, Total Project Cost carried out by the consultant;	Submission of project reports, research reports, etc. would not be possible in all projects as we sign confidentiality agreements with our clients who restrict us from sharing the reports with others. However, Scope of Work, ToR and Total Project Cost would be provided with the form.	As per RFQ cum RFP Document
97	RFP Cum RFQ	59	Annexure 4	Evaluation of the consultant Experience	Projects without the proof of experience [at least (for Completed Projects: Work Order, Agreement and Completion Certificate, a Certificate from Chartered Accountant/ Auditor confirming the receipt of full payment from the Client), (at least for on-going Projects: Work Order, Agreement and Statutory Audited Statement of last two Payment received, a Certificate from Chartered Accountant/ Auditor confirming the receipt of payment from the Client)] will not be considered for evaluation	We understand that all the project experience has to be supported by minimum of a work order, agreement, a completion certificate and certificate from CA confirming receipt of full payment from the client.  If true we request you to consider any one of above documents as supporting documents.	As per RFQ cum RFP Document
98	RFQ cum RFP	65	Annexure 9		Activity (Work) Schedule	Week wise program is difficult without assessing the site in limited period and without the detailed scope of work.	As per RFQ cum RFP Document
99	RFQ cum RFP	67	Annexure 11	Annexure 11 Break up - Total Price of the Services	2. All the prices quoted above must be inclusive of Goods and Service Tax and other taxes and duties as applicable;	We request Authority to consider quotes exclusive of GST. GST Rate should be paid at prevailing rates as per notifications/norms.	Please refer Corrigendum 3 and 4
100	RFQ cum RFP	67	Annexure 11		Change in law in taxes & duties	Change in law in taxes & duties should be applicable and yearly escalation should be allowed to this PMC as it is for minimum 3 years contract.	Please refer Corrigendum 3 and 4
101	RFQ cum RFP	75	Annexure 15 - 2.2	Project Managers	The consultant has to keep a site office in Gandhinagar for daily coordinating of the project with the client.	As per clause 3.5 (2) The project management experts will be stationed at Authority's office. Hence, we understand that there is no need for a separate site office in Gandhinagar. Kindly confirm.	Please refer Corrigendum 10
102	RFQ cum RFP	75	2.2	Project Managers	The Consultant shall ensure that at all times during the fieldwork the two Project Management Experts, acceptable to the Client, shall take charge of the operations of the Personnel in the field. The Project Management Experts shall be responsible for liaison in the field between the Consultant and the Client. The consultant has to keep a site office in Gandhinagar for daily coordinating of the project with the client	Please clarify whether the consultant shall require to deploy additional two Project Management Experts for field work or the experts from the Project team shall perform the duties mentioned herewith. Further, we believe that if the consultant having office in Ahmedabad / Gandhinagar than these activities could be performed from the existing office also. Kindly confirm.	Please refer Corrigendum 10
103	RFQ cum RFP	81	4.2	Payment Terms and Deliverables	(c) The consultant shall be responsible for the set of deliverables on a timely basis. The quality and timeliness of these deliverables shall directly affect the payment terms	Kindly provide GIDB's requirements of deliverables i.e. reports / basemap / development plan / strategic plan / tender documents etc.	Will be discussed with the selected PMC
104	RFQ cum RFP	81	5	5.0 Time Schedule for the assignment	the role of consultant as an independent consultant during the project implementation period shall be treated separately	Project implementation may required sperate team. Does the fee is included in this RFP or will be negotiated separately?	Will be based on the additional manpower requirement
105	RFP Cum RFQ	84	12	Liability	In no event however shall the total liability of the Consultant under this Agreement exceed the amount of fees received by the Consultant from the Client. However this clause will not prevent the client from levying the liquidated damages as per Clause 7 and 8.1	We request you to keep the liability to 10% of the fee for the consultant	As per RFQ cum RFP Document
106	RFP Cum RFQ	84	11	Duration of the contract	The agreement to be entered into between the client and the consultant shall be valid from the date of signing the contract till final approval of Chief Executive Officer, Gujarat Infrastructure Development Board (GIDB), is received.	Clarification required.  We request you to keep the duration of contract to be three years (same as the duration of the implementation of contract ) and a provision of extension of the contract on mutually agreeable basis.	As per RFQ cum RFP Document

Sl. No GIDB	Refer Document	Page No.	Clause No.	Subject	As per Bidding document	Clarifications sought	Clarifications to be given by the Authority
107	RFQ cum RFP	86	18	General clauses	General Clause	<p>We request you to add • Anti-Bribery &amp; Anti-Corruption clause to the draft contract.</p> <p>“Each Party represents, warrants and undertakes that:</p> <p>(a) It has not and shall not offer, promise, give, encourage, solicit, receive or otherwise engage in acts of bribery or corruption in relation to this Agreement (including without limitation any facilitation payment), or to obtain or retain business or any advantage in business for any member of its group, and has and shall ensure to the fullest extent possible that its employees and agents and others under its direction or control and directly involved in providing Services under the Agreement do not do so. For the purposes of this clause it does not matter if the bribery or corruption is (i) direct or through a third party; (ii) of a public official or a private sector person; (iii) financial or in some other form; or (iv) relates to past, present, or future performance or non-performance of a function or activity whether in an official capacity or not, and it does not matter whether or not the person being bribed is to perform the function or activity to which the bribe relates, or is the person who is to benefit from the bribe. For the purposes of this clause, a “person” is any individual, partnership, company or any other legal entity, public or private.</p> <p>(b) Each Party shall, adhere to applicable anti-bribery and corruption laws.</p> <p>(c) Each Party shall, immediately upon becoming aware of them, give the other Party all details of any non-compliance with sub-clauses (a) and (b).</p> <p>(d) It is a condition of this Agreement that each Party fully complies with this Clause. If it does not do so, without prejudice to any other remedy available to a party, the non-breaching party shall have the right (but not the obligation) in its absolute discretion to terminate the whole of this Agreement, or that part of this Agreement to which the bribery or corruption relates. For the avoidance of doubt, any breach of this Clause shall be deemed to be incapable of remedy. ”</p>	As per RFQ cum RFP Document
108	RFQ cum RFP	86	18	General clauses	General Clause	<p>We request you to add GST clause to the draft contract.</p> <p>“The current contract pricing are based on an assumption that GST will apply to the services provided by the Consultant to the Client and the consultant is able to claim credit of the GST charged by its partners, vendors, sub-consultants. In the event that such assumption is incorrect and Consultant is not able to claim GST credit for the services provided to it by vendors, partners or sub-consultants, the consultant reserves its rights to recover from the Client an amount equivalent to 18% of the GST or prevailing GST rate on such invoice values to the Consultant.” and “The Consultant and Personnel are responsible for meeting all tax liabilities arising out of the Contract unless it is stated otherwise in the SCC. As an exception to the above and as stated in the SCC, only GST paid by the consultant will be reimbursed to the Consultant or are paid by the Client on behalf of the Consultant. The fees and any amounts payable under this Agreement are inclusive of all applicable taxes except GST. The GST registration number (“GSTIN”) provided by the Employer will be used by the Consultant for filing of the GST returns. With regards to the applicability of Goods and Services Tax, the Employer’s address as mentioned for the purposes of GST will be considered as the consumption location for the Services provided by the Consultant under this Agreement. The Consultant shall not be liable for loss of credit arising on account of incomplete, erroneous or wrong details captured by the Employer in the details and documents uploaded to the GSTN. Additionally the Employer shall be responsible and liable for providing its correct GSTIN and the Consultant will not be responsible for verification of the Employer’s GSTIN. Where the Employer fails to furnish its GSTIN, the Consultant will treat the Employer as being unregistered for GSTIN. Where the Consultant issues a credit note to the Employer in relation to any invoice, the Employer shall adjust and upload its Input Tax Credit on the GSTN on or before the end of the month in which the credit note is issued by the Consultant to the Employer. If the Employer fails to do so, and this results in additional liability for the Consultant, Employer shall be liable to reimburse the Consultant for any liability incurred by the Consultant (being the tax, interest and any penalties thereon).</p>	As per RFQ cum RFP Document