

## Annexure 13

## Format for Query (s) Submission

## Queries - Selection of Consultant for Preparation of Integrated Logistics Master Plan for the State of Gujarat

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
1	RFQ cum RFP	13	1.4	Pre-bid Meeting	Venue- Conference Room, Gujarat Infrastructure Development Board, Block No. 18, 8th Floor, Udyog Bhavan, Gandhinagar-382 017	We request you to conduct Pre-Proposal Conference through <b>online mode</b> also.	<b>Allowed</b>
2	RFQ cum RFP	13	1.4	Schedule of the bidding process	Bid Submission End Date & Time – 27 June 2022 (Financial) and 04 July 2022 upto 14:00 Hrs. (Technical)	Request to kindly provide <b>at least 3-week time</b> for the proposal submission after the publication of pre-bid queries response.	Please Refer Corrigendum 1.
3	RFQ cum RFP	13	1.4 (S.No. 3)	Schedule of the Bidding process	Pre-bid Meeting of the Bidders (RFQ cum RFP)	We request you to allow virtual participation in the pre-bid meeting and kindly share the VC link for the same	<b>Allowed</b>
4	RFQ cum RFP	13	1.4 (S. No. 4)	Last Date of Submission of RFQ cum RFP	(a) Submission of Financial Bid (online) – 27 Jun 2022 (b) Submission of Technical Bid (Hard Copy) – 04 Jul 2022	We request you to provide time atleast 21 days post issue of response to pre-bid queries	Please Refer Corrigendum 1.
5	RFQ cum RFP	13	1.4	Schedule of the bidding process	Last Date of Submission of RFQ cum RFP	Please provide at least three weeks' time for bid submission after issuance pre-bid response.	Please Refer Corrigendum 1.
6	RFQ cum RFP	16	2.2	Team Leader	The Team Leader shall be from the Lead Member of the Consortium.	We request you to allow Team leader from <b>any consortium member</b>	As Per RFQ cum RFP Document.
7	RFQ cum RFP	16	2.2		2.2. In case of Consortium The consultants in the consortium shall not be allowed to bid for the project individually. Further, one party cannot be a part of more than one consortium. It is explicitly declared that such bids will be treated as non-responsive, and shall not be considered for the project; and the bid security of both the consortiums shall be forfeited. The Team Leader shall be from the Lead Member of the Consortium.	The Team Leader is a important part of the Project Team and flexibility should be provided to be able to deploy the best and most suitable personnel accordingly.  Request you to kindly modify the clause accordingly as suggested below.  2.2. In case of Consortium The consultants in the consortium shall not be allowed to bid for the project individually. Further, one party cannot be a part of more than one consortium. It is explicitly declared that such bids will be treated as non-responsive, and shall not be considered for the project; and the bid security of both the consortiums shall be forfeited. <b>The Team Leader shall be from the Lead Member of the Consortium.</b>	As Per RFQ cum RFP Document.
8	RFQ cum RFP	17	2.4	Bid Processing Fees	Bid Processing Fees: Rs. 10,000/-	We request to kindly consider relaxation / exemption of the condition of the payment of Bid Processing Fees for companies registered under MSME category with Government of India.	As Per RFQ cum RFP Document.
9	RFQ cum RFP	17	2.4	Bid Processing Fees	The consultants would be required to pay INR 10,000/- (Rupees Ten Thousand only) as bid processing fees in the form of demand draft in favour of Gujarat Infrastructure Development Board payable at Gandhinagar.	We request you to allow the submission of Bid Processing fee through direct bank transfer (NEFT/RTGS) or any other digital banking mode.	As Per RFQ cum RFP Document.
10	RFQ cum RFP	17	2.4; 2.20	Bid Processing Fees; Bid Security	<b>Bid Processing Fee</b> The consultants would be required to pay INR 10,000/- (Rupees Ten Thousand only) as bid processing fees in the form of demand draft in favour of Gujarat Infrastructure Development Board payable at Gandhinagar. <b>Bid Security</b> The Bidder shall furnish as part of its bid, a Bid Security of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a demand draft issued by one of the nationalised/ Scheduled banks in India drawn in favour of - Gujarat Infrastructure Development Board payable at Gandhinagar (the "Bid Security"), must be submitted along with the Proposal.	Our firm is a registered startup and is recognised by the Department for Promotion of Industry and Internal Trade (DPIIT), MoCI, Govt. of India, under Startup India Action Plan, owing to which we are exempted from Bid Processing Fee, Bid Security.  We request the authority to clarify if this exemption is applicable in the said project.	Agreed. The consultant has to submit the appropriate supporting documents.
11	RFQ cum RFP	24	2.11.6	Envelope B- Technical Proposal	A true copy of the technical proposal accompanying the Bid, as specified in Clause 2.11.3 above, shall be placed in hard binding and the pages shall be numbered serially. Each page thereof shall be initialled in blue ink by the authorised signatory. This copy of the documents shall be placed in a separate envelope and marked "Copy of Technical Proposal"	We understand that spiral binding of technical proposal would be considered. Kindly confirm .	As Per RFQ cum RFP Document.
12	RFQ cum RFP	25	2.11.5(2)(ix)	Envelope B - The Technical Proposal	Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees. The Authority defines a regular full-time employee to be a person who has been employed continuously by the Consultant or one of its Associates, for more than twelve (12) months prior to the date of submission of the Proposal.	We request the Authority to kindly delete this condition as it will restrict firms to onboard specialist talent required for this engagement. Evaluation should be based on profile of candidates proposed by the Consultant without any bearing on the nature of association between the candidate and the bidder.	As Per RFQ cum RFP Document.
13	RFQ cum RFP	25	2.11.5 (ix)	2.11.5. Envelope B - The Technical Proposal	ix). Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees. The Authority defines a <b>regular full-time employee to be a person who has been employed continuously by the Consultant or one of its Associates, for more than twelve (12) months prior to the date of submission of the Proposal.</b>	It may be noted that the Applicant shall strive to provide the best resources/Personnel to undertake the Consultancy services. Therefore the Personnel should be evaluated based on experience and not differentiated on the basis of having spent atleast one year with the firm.  Request you to kindly modify the clause accordingly as deleted.  <del>ix). Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees. The Authority defines a regular full-time employee to be a person who has been employed continuously by the Consultant or one of its Associates, for more than twelve (12) months prior to the date of submission of the Proposal.</del>	As Per RFQ cum RFP Document.
14	Refer Document (RFQ cum RFP)	25	2.11.5 (2- (ix)	2.11. Sealing and marking of Bids 2.11.5. Envelope B - The Technical Proposal	ix). <b>Higher rating</b> will be given to nominated experts from the consulting firm and associated consulting firms, if any, <b>who are regular full-time employees.</b> The Authority defines a regular full-time employee to be a person who has been employed continuously by the Consultant or one of its Associates, for more than twelve (12) months prior to the date of submission of the Proposal.	Based on the tasks defined for different Expert Positions, it would be challenging to identify all the individual experts with specific technical expertise as the full-time employees of the Consultant / Consortium. We believe that GIDB should endeavor to qualify experts that will provide it the best possible output and whose rich experience may be derived from executing similar projects. Thus, it would be optimal to consider relevant domain experience as preferable in nature with no higher weightage assigned for regular full-time employees. Accordingly, we request GIDB to remove this requirement of giving higher weightage to regular full-time employees. This would allow for the best possible inclusion of relevant domain specific professionals and will be in line with expectations of the RFP.	As Per RFQ cum RFP Document.
15	Refer Document (RFQ cum RFP)	25	2.11.6	Sealing and marking of Bids	2.11.6 A <b>true copy</b> of the technical proposal accompanying the Bid, as specified in Clause 2.11.3 above, shall be placed in <b>hard binding</b> and the pages shall be numbered serially.	We understand that the term ' <b>true copy</b> ' implies Original Copy of Technical Proposal which will be initialled in blue ink by the authorized signatory. Further, we understand only one <b>true copy</b> has to be submitted in hard copy through RPAD speed port or courier. Request GIDB to confirm the same. Also, given the stringent timelines for the technical proposal submission, we humbly request the GIDB to approve the quick and accessible mode of binding i.e., spiral/ coil binding.	As Per RFQ cum RFP Document.
16	Refer Document (RFQ cum RFP)	25	2.11.5 Annexure 7 Annexure 19	2.11. Sealing and marking of Bids Annexure 7. Format for Curriculum Vitae (CV) For Proposed Professional Staff Annexure 19. Undertaking by Key Expert	<b>2.11.5. Envelope B – The Technical Proposal</b> 2. Any proposal containing vague and indefinite expressions will be disqualified.... x). The Authority requires that each expert confirm that the content of his/her curriculum vitae (CV) is correct and the <b>experts themselves should sign the certification of the CV.</b> However, in particular cases, the Authority <b>may accept a senior officer of the Consultant signing the CVs on behalf of the experts.</b> If, for valid reasons, the experts are unable to do so, and the Consultant's Proposal is ranked first, copy of the CVs signed by the experts concerned must be submitted to the Authority prior to commencement of contract negotiations...  <b>Annexure 7</b> <b>Note: CVs must be signed in indelible ink by the authorized signatory of the Bidders. In case of Unsigned CVs shall be rejected.</b> <b>If the proposed Expert is not an employee of the Bidder, then the CVs shall contain an undertaking from the authorized signatory of the bidder about the availability of the concerned key experts for the duration of the Contract as per Annexure-18 format &amp; Undertaking by Key expert as per Annexure – 19</b>  <b>Annexure 19. Undertaking by Key Expert</b>	As highlighted above, it would be challenging to identify all the individual experts with specific technical expertise as the full-time employees of the Consultant / Consortium. Accordingly, if the Consultant would be taking on-board sub-consultants with relevant technical expertise in the required domain from different geographical regions / cities, it might be difficult in some cases to get the experts physically sign their CVs. Accordingly, we would request GIDB to only mandate the physical signature of authorized signatory on all the CVs, as highlighted in Annexure 7. In addition, scanned signatures of the individual experts can be allowed to be added in the CVs after taking their respective consent to do the same. In fact, such consent will be provided by the respective Expert as part of the Annexure 19 of the RFP i.e. Undertaking by Key Expert which clearly states the following: "I, [Insert name] confirm that I have authorized M/s [Insert name of the Bidder] to use my technical experience and submit my name as a Key Expert for this Proposal."	As Per RFQ cum RFP Document.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
17	RFQ cum RFP	27	2.20.1	Bid Security	The Bidder shall furnish as part of its bid, a Bid Security of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a demand draft issued by one of the nationalised/ Scheduled banks in India drawn in favour of - Gujarat Infrastructure Development Board payable at Gandhinagar (the "Bid Security"), must be submitted along with the Proposal.	We request the Authority to allow <b>NEFT/RTGS</b> for transfer of Bid Security of Rs.1,00,000/-	As Per RFQ cum RFP Document.
18		27	2.13.2.		All applications should be submitted through RPAD speed Post or Courier only. Applications through Hand Delivery shall not be accepted. No applications after the due date shall be considered for the evaluation	We would request to also allow hand delivery as hand delivery is a common mode of submissions in various tenders and hence requested to be allowed.	As Per RFQ cum RFP Document.
19	RFQ cum RFP	28	2.20.4	Bid Security	No bank guarantee will be accepted as Bid Security	We request you to consider Bid Security in the form of <b>Bank Guarantee</b> .	As Per RFQ cum RFP Document.
20	RFQ cum RFP	28	2.2	Bid Security	Bid Security of Rs. 1,00,000/-	We request to kindly consider relaxation / exemption of the condition of the payment of Bid Security for companies registered under MSME category with Government of India.	As Per RFQ cum RFP Document.
21	RFQ cum RFP	28	2.20 (2.20.1)	Bid Security	The Bidder shall furnish as part of its bid, a Bid Security of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a demand draft issued by one of the nationalised/ Scheduled banks in India drawn in favour of - Gujarat Infrastructure Development Board payable at Gandhinagar (the "Bid Security"), must be submitted along with the Proposal.	We request you allow the submission of bid security in form of Bank Guarantee in favour of the Gujarat Infrastructure Development Board payable at Gandhinagar.	As Per RFQ cum RFP Document.
22	RFQ cum RFP	28	2.20	Bid Security	The Bidder shall furnish as part of its bid, a Bid Security of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a demand draft issued by one of the nationalised/ Scheduled banks in India	We request to kindly consider Bid Security in the form Bank Guarantee also. This is standard practice in the State for major assignments.	As Per RFQ cum RFP Document.
23	RFQ cum RFP	29	2.21.8	Performance Security	The Performance Security deposit shall be paid in time and if it is paid after fifteen (15) days from the date of issuance of LOA then the penalty of 0.065% per day of the amount of security deposit shall be recovered from the bidder while receiving the security deposit.	We kindly request the Authority to modify the clause as follows: The Performance Security deposit shall be paid in time and if it is paid after <b>thirty (30) days</b> from the date of issuance of LOA then the penalty of 0.065% per day of the amount of security deposit shall be recovered from the bidder while receiving the security deposit.	As Per RFQ cum RFP Document.
24	RFQ cum RFP	30	2.21.2	Performance Security	Performance Security of 3% of total agreement value	We request to kindly consider relaxation / exemption of the condition of the payment of Performance Bank Guarantee for companies registered under MSME category with Government of India.	As Per RFQ cum RFP Document.
25	RFQ cum RFP	31	2.22.3	Pre – qualification/ Eligibility criteria for the applicants - General	The Company/ Firm should not have been blacklisted by any Government/ Public Sector Organization;	Please refer to page 66-Annexure 1 (A): Format for Pre-Qualification Proposal (General Information)  "Is your company/ firm <b>currently</b> blacklisted by any government (Central, State, ULBs)/ funding agencies (World Bank, ADB, JBIC, DFID, etc.)/ Public Sector Undertaking?"  The intent is that the blacklisting should not exist on the bid due date.  Request you to kindly modify the clause accordingly as suggested below.  The Company/ Firm should not have been <b>currently</b> blacklisted by any Government/ Public Sector Organization and <b>such blacklisting exist as on Bid Due Date</b> ;	"Currently" is already included in Annexure 1 (A). The same language is modified in Annexure 1(E): "... We do hereby confirm that we have not been currently blacklisted..."
26	RFQ cum RFP	32	2.22.4.	Qualification / Eligibility criteria for the applicants - Technical Strength	Logistics Plan Experience 2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.	We request you to kindly allow e-gov consulting experiences rather than expertise in logisti and supply chain management. Being a consultant, the key responsibilities is to formulate, manage and execute the policies pertaining to the scope area.	As Per RFQ cum RFP Document.
27	RFQ cum RFP	32	2.22.4	Pre – qualification/ Eligibility criteria for the applicants - Technical Strength	1. Projects/ Firm's eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: 1) At least for Completed Projects: i) Work Order, and ii) Agreement, and iii) Completion Certificate, and iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	We would like to inform you that in every work order, contract agreement is not mandatory. Hence, for proof of experience kindly amend clause as <b>Work Order OR Contract Agreement as applicable</b> wherever mentioned in bid document.	Please refer Corrigendum 3.
28	RFQ cum RFP	32	2.22.4	Pre – qualification / Eligibility criteria for the applicants	2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.	We request the Authority to kindly consider the following modification  2 (Two) completed / <b>ongoing</b> Project Experience in preparing logistics plan or <b>Logistics studies for measuring Logistics Efficiency</b> or supply chain management plan/ <b>Logistics and Warehousing</b> Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.	Warehousing is part of Logistics Infrastructure
29	RFQ cum RFP	32	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength: General Instructions (2)	Along with Work order copy and/ or Completion Certificate, the submitted testimonial <b>MUST contain other documents which include Project Reports, Research Reports, detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant;</b>	We request authority to provide consider this : Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant. On request of authority, consultant required to submit project report or research reports for specific projects	Please refer Corrigendum 3.
30	RFQ cum RFP	32	2.22.4	2.22.4. Pre – qualification / Eligibility criteria for the applicants - Technical Strength	General Instructions: 1. Projects/ Firm's eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: 1) At least for Completed Projects:  i) Work Order, and ii) Agreement, and iii) Completion Certificate, and iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	Completion certificate from Client or receipt of full payment duly certified by Auditor should be sufficient to claim as completion of the project  Request you to kindly modify the clause accordingly as suggested below. General Instructions: 1. Projects/ Firm's eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: 1) At least for Completed Projects: i) Work Order, and ii) Agreement, and iii) Completion Certificate, <b>and/or</b> iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	Please refer Corrigendum 3.
31	RFQ cum RFP	32	2.22.4.	2.22.4. Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include Project Reports, Research Reports, detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant;	It may be noted that the Project reports, research reports undertaken for any client is part of confidential information and would not be available to share with any third party as part of the contract conditions.  May also refer to the present provisions of Draft Contract at page no 101 related to Clause No 3.5 Confidentiality.  Request you to kindly modify the clause accordingly as suggested below.  Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain <del>other documents which include Project Reports, Research Reports, detail description of work</del> [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant;	Please refer Corrigendum 3.
32	RFQ cum RFP	32	2.22.4.	2.22.4. Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Average Annual Turnover of Company/ Firm/ Consortium from Consultancy* for Previous 3 Audited Financial Years: Minimum value Applicant- Rs. 50 Crore	Request you to kindly modify the clause accordingly as suggested below.  Average Annual Turnover of Company/ Firm/ Consortium from Consultancy* for Previous 3 Audited Financial Years:  <b>Minimum value Applicant/Consortium-</b> Rs. 50 Crore	Please refer Corrigendum 4.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
33	RFQ cum RFP	32	2.22.4	Definition of Logistics Infrastructure used in the RFQ cum RFP	Definition of Logistics Infrastructure is requested as it is used in clause related to eligibility criteria-2.22.4. Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Request to provide/confirm the definition of Logistics Infrastructure.  Will the definition of Logistics Infrastructure shall be as per the following clause provided in RFQ cum RFP;  “ii. Capacity gaps at key nodes in terms of logistics infrastructure in the nature of ICDs, CFS, integrated logistics parks, intermodal exchange facilities, LPs/ MMLPs/ truck terminals, driver stations and parking spaces, development of jetties, loading/unloading spaces and working out ways to develop/augment capacities”	Logistics Infrastructure is same as defined in the Logistics and Logistics Park Policy 2021 as "Logistics Facilities"
34	Refer Document (RFQ cum RFP)	32	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	(i) The bidder should have undertaken/ completed the following projects of similar nature carried out in India or Abroad: Logistics Plan Experience 2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.	Organizations and private entities should also be considered to ensure coverage of wide range of experience of Consultant in the sector. Accordingly, we would request GIDB to amend the requirements as follows:  2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies / Multilateral Institutions / International Development Organizations / Private Entities during last 10 (ten) years.	As Per RFQ cum RFP Document.
35	Refer Document (RFQ cum RFP)	32	2.22.4, Annexure 1(b) Annexure 4	2.22.4 Pre – qualification / Eligibility criteria for the applicants - Technical Strength Annexure 1 (B). Format for Pre-Qualification Proposal (Technical Strength) Annexure 4	<b>2.22.4 Pre – qualification / Eligibility criteria for the applicants - Technical Strength</b> (i) The bidder should have undertaken/ completed the following projects of similar nature carried out in India or Abroad: Logistics Plan Experience 2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.  Annexure 1 (B). Format for Pre-Qualification Proposal (Technical Strength)  Annexure 4 In Annexure 4: Additional 2 (Two) completed and 2 (Two) Ongoing Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government during last 10 (ten) years.	As per the Clause 2.22.4 of the RFP, it is mentioned that minimum desired experience will be “2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.”  Annexure 1(B) provides a summary format for listing of such projects. As per the RFP, we understand that Annexure 1(B) forms part of the Pre-Qualification proposal document and requires minimum 2 completed project experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years. This however is further understood to be including additional completed and ongoing projects over and above the minimum requirement of 2 completed projects.  At the same time, Annexure 4 is understood to be part of Technical Proposal Document and highlights (iii) Type of Study / Category as “Category-I: Logistics Plan Experience Additional 2 (Two) completed and 2 (Two) Ongoing Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government during last 10 (ten) years.”  We would request GIDB to provide clarification whether the term ‘Additional’ in the format for Annexure 4 refers to additional projects over and above the minimum requirement of 2 completed projects in case of pre-Qualification Proposal. This would mean minimum requirement of 4 completed and 2 ongoing projects as part of Technical Proposal submission. Request GIDB to clarify the same.	Additional means additional projects over and above the minimum requirement of 2 completed projects for pre-qualification.
36	RFQ cum RFP	32	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Logistics Plan Experience: 2 (Two) completed Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government agencies during last 10 (ten) years.	1. It is fact that Logistics as a special area is taken up by various authorities very recently across the country. Same time your end will appreciate that the capacity and capability of various consulting partners within the country on Transport Planning (Logistics is specialised sub-set under wider Transportation Planning) is recognised and is really good. Hence Transport Planning experience has to be considered as very much required for undertaking such assignment. Accordingly, making at-least two similar completed assignments shall cover larger Transport Planning sector (Involving Comprehensive Transportation Studies, Traffic and Transportation Plans, Multi-modal planning works, Transport Master Plans etc). We do sincerely feel that if changes are not effected to use National capacity, it shall deprive off the domestic interests (when make in India kind of preferences are given in the bidding process). Experiences of players other than local available capacity will go against the Indian talent and preference accordingly. Looking to the requirement and desired experience, it comes by default and on merit to have transport network master plans, CTS/CTTS studies/plans and experience of multi modal logistic hubs also to be included in the larger interest of the assignment. 2. To have good competition and to utilise available capacity, eligibility criteria shall cover umbrella of Transport Planning through various studies and plans.	Experience of transport master plans is part of logistics plan or supply chain management plan and experience of multi modal logistic hubs is part of Logistics Infrastructure.
37	RFQ cum RFP	32	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength		We understand that there are ongoing assignments for city level logistics plans for eight (8) cities. Are these consultants also eligible to participate in this assignment? Apparently that looks as Conflict of Interest and if such agencies are allowed to participate then how the advantage to them is neutralised by extending some waiver to other applicants or making these other applicants at-par?	Review of City Logistics Plan report is limited to providing technical inputs for integrated planning, and not in nature of certification of work.
38	RFQ cum RFP	32	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	1. Projects/ Firm’s eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: 1) At least for Completed Projects: i) Work Order, and ii) Agreement, and iii) Completion Certificate, and iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	For completed projects, we request you to please consider completion certificate only, instead of all the documents (Work order, agreement etc.) which also includes completion time and cost. In case Completion Certificate is awaited then any of other three supportings shall be considered.	Please refer Corrigendum 3.
39	RFQ cum RFP	33	2.22.5	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Net worth of Applicant firm/ Lead Member from Consultancy during last Audited Financial Years [FY 2020-21] = Rs. 25 Crores	We request the authority to reduce the Net worth of Rs. 10 crore. The modification would allow larger participation for the RFP and would enable the Authorities to select an agency from a larger pool of competitive service providers. It is a humble request to kindly accept the above suggestions and modify the clause	As Per RFQ cum RFP Document.
40	RFQ cum RFP	33	2.22.5	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Net worth of Applicant firm/ Lead Member from Consultancy during last Audited Financial Years [FY 2020-21]	Kindly amend the clause as <b>Networth of the Company during last audited Financial Years 2020-21</b> . As networth of company is not defined based on the single business segment viz. Consultancy or Advisor.	Please refer Corrigendum 4.
41	RFQ cum RFP	33	2.22.5	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength - General Instructions	General Instructions - (i) and (iii) i) Consultancy means Consultancy Fees received by the Applicant for providing Project related Design and/ or Engineering and/ or Consultancy Services which include Business Plan Preparation, Feasibility Studies, Detailed Project Report, Techno-Economic Feasibility Studies and/or Project Management and/ or Design and Engineering Service and/ or Architectural Service and/ or Construction Supervision Services to its Clients.	Considering nature of scope of work, we would request the Authority to exclude Design and Engineering Service, Architectural Service and Construction Supervision Services from the list of eligible experience.  Consultancy fees received from Design and Engineering Service, Architectural Service and Construction Supervision Services should not be considered for the purpose of meeting the pre-qualification / eligibility criteria.	As Per RFQ cum RFP Document.
42	Refer Document (RFQ cum RFP)	33	2.22.5	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	2.22.5. Pre – qualification/ Eligibility criteria for the applicants - Financial Strength The Applicant should fulfil following eligibility criteria in terms of financial capacity from consultancy services  General Instructions 4. The Applicant should clearly indicate the calculations and references in the financial statements in arriving at the above numbers in an attached worksheet.	We would request the Client to amend the requirement as follows:  Herein, The Consultant might not be able to provide calculation methodology and references used in arriving at the above numbers as such information is confidential in nature. Accordingly, such complexity of requirements pertaining to financial strength of the Consultant will restrict the competition. We would request GIDB to accordingly remove this requirement	As Per RFQ cum RFP Document.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
43	Refer Document (RFQ cum RFP)	33	2.22.5 Annexure 1	2.22.5. Pre – qualification/ Eligibility criteria for the applicants - Financial Strength  Annexure 1 (C). Format for Pre-Qualification Proposal (Financial Strength)	2.22.5. Pre – qualification/ Eligibility criteria for the applicants - Financial Strength General Instructions 3. *For the avoidance of doubt, i) Consultancy means Consultancy Fees received by the Applicant for providing Project related Design and/ or Engineering and/ or Consultancy Services which include Business Plan Preparation, Feasibility Studies, Detailed Project Report, Techno-Economic Feasibility Studies and/or Project Management and/ or Design and Engineering Service and/or Architectural Service and/ or Construction Supervision Services to its Clients. ii) <b>The Consultancy does not include IT Implementation, Audit (namely, Internal Audit, IS Audit, IT Audit), Statutory Audit and Taxation Services to its Clients.</b>  Annexure 1(C)  This is to certify that as per Audited Financial Statements of (“Name of Single Entity Bidder”) for the period 01st April, 2020 to 31st March, 2021 (FY 2020-21), 01st April, 2019 to 31st March, 2020 (FY 2019-20), 01st April, and 2018 to 31st March, 2019 (FY 2018-19), the other relevant documents maintained by (“Name of Single Entity Bidder/ Consortium Member 1/ Consortium Member 2”), the Annual Turnover details from Consultancy/ Advisory Services [excluding IT Implementation, Audit (namely, Internal Audit, IS Audit, IT Audit), Statutory Audit and Taxation Services] and Net Worth for the said three financial years of (“Name of Single Entity Bidder/ Consortium Member 1/ Consortium Member 2”) are as follows:	As per the RFP requirements, average annual turnover is required not to include consultancy fees received from IT Implementation, Audit (namely, Internal Audit, IS Audit, IT Audit), Statutory Audit and Taxation Services to its Clients.  Herein, it is pertinent to highlight that IT Implementation can include activities such as setting up of highly relevant systems such as SAP Leonardo, data monitoring centres, etc. which is among the market leaders in digital transformation/IoT enabling predictive maintenance and will be a necessity for an efficient logistics ecosystem. Knowledge of such aspects are relevant from the perspective of devising strategies for using Technology and ICT to bring efficiency in the logistics sector as well as for developing framework for setting up data monitoring centre (required as per the Scope of Work).  Accordingly, we suggest GIDB to consider average annual turnover of the Consultant from all the consultancy services.	As Per RFQ cum RFP Document.
44	RFQ cum RFP	35	3.1	ToR	Eight City Logistics Plan are already under work in progress. The consultant shall assist in review of 8 city logistics plans	Is the selected bidder suppose to also review and provide any inputs to the undergoing 8 logistics plans.	Yes
45	RFQ cum RFP	35	3.1 (3)	3. Terms of Reference	3. Eight (8) City Logistics Plan (CLP) are already under work in progress. The Consultant shall assist in review of eight City Logistics Plans.	Please provide the names of the Consultant/s undertaking the 8 City Logistics Plan, present progress hand their completion time.  Is the City Logistics Plan Consultant/s eligible to participate in this Tender for State Logistics Plan? The scope includes review of City Logistics Plan. So there might be a case of conflict of interest and not the intent of the RFQ cum RFP which envisages review.  Request you to kindly provide the clarifications as above.	Under preparation.  Review of City Logisitcs Plan report is limited to providing technical inputs for integrated planning, and not in nature of certification of work.
46	RFQ cum RFP	36	3.3	Scope of Work	a. Roads Map current road connectivity including National and state highways, feeder roads for goods transport connecting trade generating locations	We request that GIDB may elaborate on what kind of support and data in which form will be provided to the selected bidder for such mapping requirement.	Please refer Corrigendum 6.
47	RFQ cum RFP	37	3.3.a	Scope of the work	Create Roadmap to develop eco-system of minimal inspection and stoppages of trucks on roads by Tax, transport and police, helping transporters achieve maximum operational efficiency	This has to be part of policy framework rather than Master Plan.	Please refer Corrigendum 6.
48	RFQ cum RFP	37	3.3.a	Scope of the work	Earmark dedicated parking spaces along highways and major roads for trucks and resting places for drivers	Identifying dedicated parking spaces will be in-detail task and micro planning. As part of Master Plan scale, micro proposals like identifying dedicated parking spaces would be sceptical	Based on demand-supply gap, locations (not exact sites) shall be identified at major bottleneck areas
49	RFQ cum RFP	37	3.3.b	Railways	Study and Map the "Existing / planned railway projects undertaken by ports & Indian railways needing support in land acquisition"	Required clarity on "Indian Railways needing state support in land acquisition". To what extent of support is envisaged on this	Please refer Corrigendum 6.
50	RFQ cum RFP	37	3.3.a	Scope of Work	<b>Scope of Work (Sub-activity: Roads)</b> > Identification of roads including State & National highways for widening, bypass, etc. after studying traffic > Other interventions to identify truck movement choke points and address these bottlenecks > Earmark dedicated parking spaces along highways and major roads for trucks and resting places for drivers	We understand from the scope of work, as specified in clause 3.3.a. of the tender document, that the consultant's scope is also to assess the adequacy of roads including State & National highways for widening. Kindly clarify if all of the NH and SH passing through the state of Gujarat are to be assessed. Also, if yes, is the consultant also expected to undertake primary surveys (road traffic surveys including volume count, OD, and Axle Load survey) on all of these roads? Our request to the authority would be to consider only critical roads and junctions for the assessment purpose, as evaluating all road links and junctions would be an extensive exercise and would require significant effort and time.	Consultant to suggest as part of Approach and Methodology, to achieve objectives and scope of work
51	RFQ cum RFP	37	3.3.b	Scope of Work	<b>Scope of Work (Sub-activity: Railways)</b> Railway Operational Bottlenecks	We understand from the scope of work, as specified in clause 3.3.a. of the tender document, that the consultant's scope is also to evaluate Railway Operational Bottlenecks. We request the authority to clarify the extent of the scope as the sub-activity may entail a wider activity group and may also indicate covering technical assessment of the railway network in the state of Gujarat.	As Per RFQ cum RFP Document.
52	RFQ cum RFP	37	3.3	Scope of Work	Identification of roads including State & National highways for widening, bypass, etc. after studying traffic	Kindly clarify whether Consultant needs to conduct any primary traffic surveys, if so, then minimum scope shall be stipulated or if not, whether such data will be provided by GIDB?	Consultant to suggest as part of Approach and Methodology, to achieve objectives and scope of work
53	RFQ cum RFP	38	3.3.c	Sea ports	Last Mile Infrastructure modernization plan for state owned ports	Needed clarity on this. Indicating Last mile in State level Logistics Plan	As Per RFQ cum RFP Document.
54	RFQ cum RFP	38	3.3.e	Agriculture logistics	Plan to develop logistics infra for farm produce from farmland to last mile connectivity	Here what does "last mile connectivity" refer to?	Please refer Corrigendum 6.
55	RFQ cum RFP	39	3.3.f	EXIMLogistics / Multimodal Logistics parks	Infrastructure & Planning for Cargo movement for exports and imports (EXIM) wherever applicable	Needed clarity	As Per RFQ cum RFP Document.
56	RFQ cum RFP	39	3.3.g	Warehousing	Warehousing space in state	Does this mean to identify and Map the existing warehousing locations in the state?	Consultant to map both government & private Logistics infrastructure as defined in Gujarat State Integrated Logistics & Logistics Parks Policy 2021.
57	RFQ cum RFP	39	3.3.g	Warehousing	Standardization of state rules governing warehousing	We believe this would be part of policy framework rather than integrating in Master Plan	Consultant to prepare recommendations for standardisation.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
58	RFQ cum RFP	39	3.3 (i)	TOR-City Logistics	The Consultant shall undertake the following activities for State Integrated Master Plan as part of their scope of work. Sector wise coverage of reports/ study shall be as below:  III. Action Plan & Project Shelf Stage  Task 5: Action Plan and Project Shelf  b) Based on the strategies identified, the Consultant shall prepare a detailed action plan including related task, activities as well as the timelines. A project shelf for state to be proposed by the consultant along with implementation framework.  c) Suggest review of key infrastructure projects from exports perspective to improve logistics and export performance and to recommend logistic infrastructure projects which can be taken up by GoG.  d) The consultant shall undertake State Freight Planning Process, identify customised Freight Management Measures and recommend Freight Policy Measures for the State. On Total Logistics Cost.  e) The Action Plan shall be for 05 Years and shall also present the impact of initiatives proposed in the Action Plan.	As per the Terms of Reference 3.1 on Page 35, "3. Eight (8) City Logistics Plan (CLP) are already under work in progress. The Consultant shall assist in review of eight City Logistics Plans."  It is therefore requested to modify the clause accordingly  i. City Logistics 7 <b>Study, Assist</b> in Review and to Integrate 08 City Logistics plans in areas near those cities/corporations/Development Area	The Consultant shall review eight City Logistics Plans.
59	RFQ cum RFP	39	3.3	Scope of Work	i. City Logistics Study, Review and to Integrate 08 City Logistics plans in areas near those cities/corporations/Development Area	Kindly provide updates about status of city level logistics assignments.	Under Preparations.
60	RFQ cum RFP	40	3.3	Scope of Work	Stakeholder Interaction – Extensive stakeholder interaction with truck operators, warehouse operators, industrial units, warehouse operators and others so as to understand the key issues faced by them. The interaction would be done at an individual as well as group level.	It will be good to have quantification of stake holder consultation scope as minimum number for every bidder to be on equal platform. Hence request is placed for stipulating minimum scope with respect to stakeholder consultations.	As many stakeholder consultations as required to achieve the objectives and scope of work
61	RFQ cum RFP	41	Task 2	Data Collection	Conduct study of existing logistics facilities in Gujarat based on both secondary & primary surveys	Can we get the detailed working data of the 08 logistics plan being prepared. This will reduce the duplication	Report and data compiled for City Logistics Plan will be provided to the selected Consultant.
62	RFQ cum RFP	41	3.3	Scope of Work- Tasks 2	Compilation of Existing Database but not limited to: 1) To prepare existing base map in consultation with concerned Departments and create an integrated map of logistics facilities (Government/ Private) with transport network; 2) Mapping of logistics facility with transport network	It is our understanding that Govt of Gujarat as part of PM-GatiShakti initiative has already mapped all the transport and logistics infrastructure on PM-GatiShakti portal created by BISAG. Considering the same, please clarify scope of the Consultant with regard to creation of base maps.	Please refer Corrigendum 6.
63	RFQ cum RFP	41	3.3	Scope of Work- Tasks 2	Conduct study of existing logistics facilities in Gujarat based on both secondary and primary studies	Please clarify type of primary studies which the Authority expects the client to undertake as part of this task.	Consultant to suggest as part of Approach and Methodology, to achieve objectives and scope of work
64	RFQ cum RFP	41	3.3	Scope of Work- Tasks 2	Identification of existing logistics corridor and traffic analysis/ volume	Please clarify whether the Consultant is expected to undertake primary surveys like TVC, OD survey etc at select locations on priority corridors to develop baseline estimates for traffic volumes of key corridors.  In our experience, road traffic data is not available in any secondary domain other than E-way bill, access to which is usually not given. Considering the same, we believe that primary surveys will need to be undertaken at select locations along the 15 top OD pairs to estimate road traffic volumes and OD pattern. We would therefore request the Authority to please specify type of surveys, no. of locations and duration of surveys e.g. 1 day, 2 days or 3 days. This is critical as it will ensure that all the Consultants have common understanding with regard to survey scope. Without this information, each Consultant will make their own assessment which may or may not align with expectations of the Authority.	Consultant to suggest as part of Approach and Methodology, to achieve objectives and scope of work
65	RFQ cum RFP	41	3.3	Scope of Work- Tasks 2	To collect data of high concentration Industrial areas/units which are very crucial cargo generating nodes in particular Vapi, Ankleshwar- Bharuch-Dahej areas	Please clarify whether the Consultant is expected to undertake primary surveys like TVC, OD survey etc at select locations across the industrial areas to develop baseline estimates for traffic volumes of key corridors.  If the Authority expects the Consultant to undertake primary surveys, then please specify type of surveys, no. of locations and duration of surveys e.g. 1 day, 2 days or 3 days. This is critical as it will ensure that all the Consultants have common understanding with regard to survey scope. Without this information, each Consultant will make their own assessment which may or may not align with expectations of the Authority.	Consultant to suggest as part of Approach and Methodology, to achieve objectives and scope of work
66	RFQ cum RFP	41	3.3	Task 2: Data Collection	As already emphasised the understanding of logistics in State requires extensive data collection both vehicular as well as commodity-based data. The data collection would be based on primary as well as secondary sources.	It is required to have quantification of minimum number for Primary Data capture for all bidders to be on equal platform. Hence request is placed for defining minimum for primary surveys.	Consultant to suggest as part of Approach and Methodology, to achieve objectives and scope of work
67	RFQ cum RFP	42	Task 2	Data Collection	Assessment of existing intra-state, inter-state and International cargo movement within the state based on secondary data and stakeholder consultation at selected nodes	Will the selected bidder be supported in reaching the respective stakeholder and as well providing the authorization letters for the same	Authorisation Letter shall be provided to the Selected Bidder.
68	RFQ cum RFP	43	Task 5: Action Plan and Project Shelf	III. Action Plan & Project Shelf Stage	III. Action Plan & Project Shelf Stage  Task 5: Action Plan and Project Shelf  b) Based on the strategies identified, the Consultant shall prepare a detailed action plan including related task, activities as well as the timelines. A project shelf for state to be proposed by the consultant along with implementation framework.  c) Suggest review of key infrastructure projects from exports perspective to improve logistics and export performance and to recommend logistic infrastructure projects which can be taken up by GoG.  d) The consultant shall undertake State Freight Planning Process, identify customised Freight Management Measures and recommend Freight Policy Measures for the State. On Total Logistics Cost.  e) The Action Plan shall be for 05 Years and shall also present the impact of initiatives proposed in the Action Plan.	May please include number of projects to be proposed in the Project shelf along with implementation framework.  It is proposed that as this is a state level plan, it may be <b>limited to [10] numbers.</b>  Accordingly, it is requested to modify the clause and provide an envisaged number of projects to be proposed in the Project shelf.  The effort and time estimation for preparing the deliverables as required under the Project shelf would not be possible to estimate without the numbers of projects to be identified under the Project shelf.  It is requested to modify as below; Task 5: Action Plan and Project Shelf limited to 10 projects	As Per RFQ cum RFP Document.
69	RFQ cum RFP	44	Task 5	Action Plan and Project Shelf	d) The Consultant shall undertake Freight Planning process, identify customized Freight Management measures and recommend Freight Policy Measures for the State. On total Logistics Cost	Needed Clarity on this statement	Please refer Corrigendum 6.
70	RFQ cum RFP	45	Task 7	Logistics master Plan for Industrial Area	The City Logistics Plans for 8 cities have been undertaken by GIDB. The Logistics Plans for Industrial areas such as (1) Vapi; (2) Ankleshwar -Bharuch - Dahej areas to be undertaken by the Consultants	Sceptical of preparing Logistics Plan at Area level and state level Master Plan as well	As Per RFQ cum RFP Document.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
71	RFQ cum RFP	45	3.3	Scope of Work- Tasks 4: Assessment of Demand – Supply Gap	The Projections shall be for 05 Years and subsequent 07 years.	It is our understanding that the Authority expects the Consultant to project freight traffic volume across top 15 OD pairs over the next 12 years (5+7). Please clarify that the projections will be for top 15 OD paris / corridors only. This has a huge bearing on effort and pricing.  Further, based on our experience, we believe that a freight /Logit model will need to be created in CUBE, VISSUM or any other transport modelling software. Please clarify expectations of the Authority in this regard.	As Per RFQ cum RFP Document.
72	RFQ cum RFP	45	3.3	Scope of Work- Tasks 7: Logistics Master Plan for Industrial Area / Corridors / Industrial nodes	The Logistics Plans for industrial areas such as (1) Vapi, and (2) Ankleshwar-Bharuch-Dahej Areas are to be undertaken by the Consultant. Since these have high concentration of industrial units and are very crucial cargo engineering nodes, these also need to be covered under State Integrated Logistics Master Plan.	We would kindly request the Authority to elaborate scope of work of the consultant with regard to preparation of Logistics Plans for Vapi and Ankleshwar-Bharuch-Dahej areas e.g. will the scope be similar to the city logistics plan exercise or different, what will the geographic coverage of analysis, types of surveys which are expected to be undertaken etc.	Yes, the scope will be similar to city logistics plan (Scope attached separately for reference)
73	RFQ cum RFP	45	3.3	Scope of Work- Tasks 7: Logistics Master Plan for Industrial Area / Corridors / Industrial nodes	The Consultant shall also identify any other significant nodes elsewhere in the state and shall study the details of the area which should be included in the master plan.	This task is very open ended and could result in scope creep. We would request the Authority to please delete this task.	Based on data analysis, consultant shall identify projects to address bottlenecks.
74	RFQ cum RFP	45			Task 7: Logistics Master Plan for Industrial Area/Corridors/Industrial nodes  The City Logistics Plans for 8 Cities have been undertaken by GIDB. The Logistics Plans for industrial areas such as (1) Vapi, and (2) Ankleshwar-Bharuch-Dahej Areas are to be undertaken by the Consultant. Since these have high concentration of industrial units and are very crucial cargo engineering nodes, these also need to be covered under State Integrated Logistics Master Plan  The Consultant shall cover the demand and logistics infrastructure requirement at an aggregate level, it would not delve deeper into the city/area level logistics analysis and interventions. Given the significance of the above two nodes a more detailed cluster/area-based study should be covered under the task.  The Consultant shall also identify any other significant nodes elsewhere in the state and shall study the details of the area which should be included in the master plan.	How many significant nodes? <b>It should be limited to [2].</b>  As two nodes are already under the scope , so additional two nodes would suffice the requirements for coverage under the State Integrated Logistics Master Plan.  The effort and time estimation for preparing the deliverables as required under the identification of significant nodes would not be possible to estimate without the actual number of such significant nodes to be identified and study the details of the area which should be included in the master plan.  It is therefore requested to modify the clause as below;  <b><u>The Consultant shall also identify any [two] other significant nodes elsewhere in the state and shall study the details of the area which should be included in the master plan.</u></b>	Based on data analysis, consultant shall identify projects to address bottlenecks.
75	RFQ cum RFP	45	3.3	Task 7: Logistics Master Plan for Industrial Area/Corridors/Industrial nodes	The Logistics Plans for industrial areas such as (1) Vapi, and (2) Ankleshwar-Bharuch-Dahej Areas are to be undertaken by the Consultant. The Consultant shall also identify any other significant nodes elsewhere in the state and shall study the details of the area which should be included in the master plan.	Kindly provide the details (area, coverage and future plans etc) about Vapi and Ankleshwar-Bharuch industrial areas for which logistics planning is required. Similarly it is kindly requested to define additional nodes, if any, with particulars so that all bidders will have clearcut idea about scope of work	The Consultant is required to identify.
76	RFQ cum RFP	46	3.5	Project Team	It is also expected that the above-mentioned specialists shall be supported by a pool of support staff who shall largely be responsible for stakeholder interactions, demand assessment, etc. Also, it is suggested that the support team shall be made available during the entire course of the assignment period for conducting surveys and research work from secondary sources of information.	We understand from clause 3.5 of the tender document that the support team would have to be made available during the entire course of the assignment period for conducting surveys and research work from secondary sources of information. We request the authority to clarify the team qualification and the number of personnel to be deployed at the client/project office. This would help us in assessing the number of resources required for the project and in evaluating the commercials for this project.	Please refer Corrigendum 6.
77	RFQ cum RFP	46	3.5	Project Team	The Consultant would be required to form a multi-disciplinary Full-Time Project Team this assignment, consisting of the following key personnel for preparing State Integrated Logistics Master Plan for Gujarat:	It is our understanding that project team is not expected to be deployed at GIDB office. They may attend meetings as and when required. Please clarify.	Please refer Corrigendum 6.
78	RFQ cum RFP	46	3.5	Project Team	3.5. Project Team  The Consultant would be required to form a multi-disciplinary Full-Time Project Team this assignment, consisting of the following key personnel for preparing State Integrated Logistics Master Plan for Gujarat:	As the consultancy services envisaged is not a time or deployment based but a milestone based , it requested to delete/modify the requirement of Full-time Project Team  3.5. Project Team  The Consultant would be required to form a multi-disciplinary <b>Full-Time</b> Project Team this assignment, consisting of the following key personnel for preparing State Integrated Logistics Master Plan for Gujarat:	Please refer Corrigendum 6.
79	RFQ cum RFP	46	3.5	Project Team	Project Team Annexure	<b><u>May kindly refer Annexure 1</u></b>	As Per RFQ cum RFP Document.
80	RFQ cum RFP	47	3.5	Project Team	<b>Logistic Industry Specialist</b> Relevant Post Graduate qualification with more than 15 years of relevant experience in logistics, and having relevant knowledge of applicable logistic legislation & policy guidelines, schemes, initiatives and programs of Union and State Government.  <b>Transport economist cum Traffic Expert</b> Relevant post graduate qualification with more than 15 years of experience in road transport surveys, road freight surveys, data collection, vehicle traffic count surveys, etc. Experience in freight transport will be preferable.	We request the authority to consider a minimum experience of 12 years for Logistics Industry Specialist and Transport Economist cum Traffic Expert	As Per RFQ cum RFP Document.
81	RFQ cum RFP	47	3.5	Project Team	Masters in Statistics/ MBA/ Masters in Planning/ B Planning with 5 years of work experience in infrastructure sector.	We request the Authority to kindly consider the following modification  Data/Analyst: Masters in Statistics/ MBA/ Masters in Planning/ B Planning with <b>5 3</b> years of work experience in infrastructure sector.	As Per RFQ cum RFP Document.
82	RFQ cum RFP	47	3.5 (S. No. 3)	Project Team (Transport economist cum Traffic Expert)	Relevant post-graduate qualification with more than 15 years of experience in road transport surveys, road freight surveys, data collection, vehicle traffic count surveys, etc. Experience in freight transport will be preferable.	In line with the stated objective and proposed scope of work as mentioned in clause 3.3 A to K, we understand that resource requirement should be more aligned to 11 logistics sub sectors mentioned in scope of work such as warehousing, EXIM, PPP, IT. Also, no resource has been identified for task 6 point 2 (PPP) & 10.  Similarly, regulatory expert is required to support RCB for logistics sector. Reducing regulatory compliance burden for logistics sector is a special initiative by logistics division of DPIIT.  We propose project team as mentioned in clause 3.5 may be revised as per appendix 1.  We would also like to highlight that Gujarat being the one of the few states in India with all 24 mandatory layers for SMP under PM GatiShakti thus as is assessment will require above proposed team to identify gaps and project to be taken up in PM GatiShakti and incorporated in SILP.	The Project Team proposed in minimum Team required for evaluation.  However, the above-mentioned specialists shall be supported by pool of support staffs to fulfill the objectives of this ssignment and timely deliverables as per the Terms of Reference.
83	Refer Document (RFQ cum RFP)	47	3.5	Project Team	The Consultant would be required to form a multi-disciplinary Full-Time Project Team this assignment, consisting of the following key personnel for preparing State Integrated Logistics Master Plan for Gujarat:	Based on the tasks defined for the position of Transport economist cum Traffic Expert, we understand that the expert will be responsible for developing traffic analysis, traffic planning and relevant traffic flow interventions. His/her similar experience related to transport and traffic planning in areas of transport logistics, urban transport, etc. is understood to be most relevant for the purpose of the study. Herein, based on our prior experience of working across similar projects, we believe that the outcomes would be more optimal if limited number of experts are involved. Accordingly, we would request GIDB to reduce the number of positions required as follows:	As Per RFQ cum RFP Document.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
84	Refer Document (RFQ cum RFP)	47	3.5	Project Team	The Consultant would be required to form a multi-disciplinary Full-Time Project Team this assignment, consisting of the following key personnel for preparing State Integrated Logistics Master Plan for Gujarat:	Based on the tasks defined for the position of Transport Planner/ Engineer, we understand that the expert will be responsible for developing transportation strategy and planning. His similar experience related to transport planning in areas of transport logistics, urban transport, etc. is understood to be most relevant for the purpose of the study. Herein, we believe that the outcomes would be more optimal if limited number of experts are involved. Accordingly, we would request GIDB to reduce the number of positions required. In addition, we request GIDB to reduce the work experience to 3 years. This would allow the inclusion of relevant professionals and will be in line with expectations from similar RFPs. Accordingly, we request GIDB to make following amendments:	As Per RFQ cum RFP Document.
85	Refer Document (RFQ cum RFP)	47	3.5	Project Team	The Consultant would be required to form a multi-disciplinary Full-Time Project Team this assignment, consisting of the following key personnel for preparing State Integrated Logistics Master Plan for Gujarat:	We understand that the focus of this position is to have relevant experience of handling projects involving collection of right data / information pertaining to state's logistics sector, analysis of such collected data using appropriate techniques and identification of gaps across logistics sector along with corresponding strategies. Accordingly relevant experience of an individual in handling similar projects should be given more importance. Herein, in addition to the existing educational qualification requirements, we request GIDB to add Masters in Economics as well. In fact, the course structure of 'Masters in Economics' encompasses statistics as one of key subject. In addition, we request GIDB to reduce the work experience to 3 years. This would allow the inclusion of relevant professionals and will be in line with expectations from similar RFPs. Accordingly, we would request GIDB to amend the requirements as follows:	As Per RFQ cum RFP Document.
86	RFQ cum RFP	47	3.5	Project Team	Team Credentials	Team Leader: We do feel Team Leader should have qualification in Transport Planning/ Urban & Regional Planning/ Logistics with relevant experience. Please let us know regarding keeping criteria of MBA in Finance / CA for this position, as prospective bidders are not able to understand relevance of such credentials for a Team Leader for this assignment. Ideally Transport Planning professional shall lead the team being eligible domain expert. If one possesses MBA/CA or any other qualification beyond minimum qualification stipulation of Transport Planning as MUST could be fine, but working as responsible professional partner, we do feel this makes wrong precedence and domain expertise gets neglected when it matters the most.	As Per RFQ cum RFP Document.
87	RFQ cum RFP	47	3.5	Project Team	Team Credentials	For Data Analyst, if analysis is envisaged through electronic data then domain expertise of IT/ICT need to be basic qualification requirement. Otherwise case, Statistician comes out as qualified resource. Overall Planners/Engineers etc can be considered as project associates in support staff arrangements adequately. But Data Analyst with qualification requirement as quite open in Key Professionals list doesn't appear as case on merit.	As Per RFQ cum RFP Document.
88	RFQ cum RFP	47	3.5	Project Team	Team Credentials	As there is good amount of mapping requirement stipulated in the RFP, we request you to kindly add one key position for GIS Specialist with relevant post graduate degree and 10 years of experience in GIS in urban / infrastructure / relevant sector.	As Per RFQ cum RFP Document.
89	RFQ cum RFP	47	3.5	Project Team	Note on Support Staff	If minimum requirement of support staff is stipulated by the Client, it will be good to have comparable bids. Every bidder being on equal platform will help Client in having competitive but realistic and responsive bids. Kindly consider.	As Per RFQ cum RFP Document.
90	RFQ cum RFP	48	3.6	Period of Assignment and Payment Terms	Submission of Current State Assessment Report: The timeline for submission from the date of signing the agreement is suggested as 24 weeks from acceptance of the Inception Report	We believe that the time allocated for submission of the Current State Assessment Report (i.e. 24 weeks from acceptance of the Inception Report) is inadequate. As the scope entails much detailed assessment of current transport and logistics infrastructure in the state and also requires primary surveys at all critical roads and junctions, we request the authority to consider 8 additional weeks for this milestone	As Per RFQ cum RFP Document.
91	RFQ cum RFP	48	3.6	Period of Assignment and Payment Terms	Submission of Current State Assessment Report: Proportionate Payment (% of Fees) is suggested as 25% after Acceptance for this stage.	We believe that the majority of the ground would (including primary surveys, stakeholders' consultations, and site visits would have to be undertaken in the stage - Current State Assessment Report. Therefore, the majority of the cost in undertaking the assignment would also be correspondingly mapped to the said stage. Wherein, we see that payment till this stage is only 35% (including the Inception Report stage). We, therefore, request the authority to consider the below-suggested milestones.  1. Submission of Inception Report - 10% 2. Submission of Current State Assessment Report - 40% 3. Submission of Projections & Demand Supply Gap Identification Analysis Report - 20% 4. Submission of Draft Action Plan & Project Shelf Report - 20% 5. Submission of Final Report - 10%	As Per RFQ cum RFP Document.
92	RFQ cum RFP	48	3.6	Period of Assignment and Payment Terms	Submission of Final Report: Proportionate Payment (% of Fees) is suggested as 25% after Acceptance for this stage	Same as above	As Per RFQ cum RFP Document.
93	RFQ cum RFP	48	3.6	Period of Assignment and Payment Terms		We request the Authority for modifications as per the below table:	As Per RFQ cum RFP Document.
94	RFQ cum RFP	48	3.6	Period of Assignment and Payment Terms	The Consultant shall whenever required make presentations before competent authorities from time to time for securing approval from GoG in connection with the Consultancy Assignment and whenever advised by the Authority in consultation with the Consultant. The Team Leader along with the Core Team proposed shall remain present during the presentation meetings at State level and City level	We understand that the project team is not required to be deployed on full-time basis at the client location during the assignment.	As Per RFQ cum RFP Document.
95	RFQ cum RFP	48	3.6.	Period of Assignment and Payment Terms	Acceptance means after submission of reports and after the Consultant has made presentations to the Authority/ Government of Gujarat (GoG)/ Steering Committee/ Government of India (GoI), the Authority will issue a letter of acceptance along with comments/ suggestions of the Authority on the report;	We would request Authority to release 75% of respective deliverable after 2 weeks of final submission of the deliverable. The remaining can be paid after acceptance of the deliverable/report	As Per RFQ cum RFP Document.
96	Refer Document (RFQ cum RFP)	48	3.6	Period of Assignment and Payment Terms	The breakup of the period of assignment and payment terms for preparing State Integrated Logistics Master Plan as per the Terms of Reference are as follows:	The proposed timelines for deliverables as provided in the RFP is mostly skewed towards Deliverable 1. Submission of Current State Assessment Report and provides limited time for Deliverable 4. Submission of Draft Action Plan & Project Shelf Report. Herein Deliverable 4. is the crucial stage which encompasses submission of key outcomes of the study including Master Plan, Action Plans and Strategies, Shelf of Projects, Impact Assessment as well as Framework for establishing data monitoring centre at State level. In addition, Inception Report also requires to provide preliminary analysis of key issues being faced in the sector, SWOT analysis, survey formats, sample size, risk identification, method and time frame for conducting surveys, case studies, etc. in addition to finalized Approach & methodology, Work Plan and Teaming. With respect to payment terms, one-fourth of the payment is skewed towards the submission of final report, wherein all the efforts in development of Master Plan for the state's logistics sector are being undertaken till the time Deliverable 4 is submitted. Thus, we would request GIDB to accordingly make following amendments to the Period of Assignment and Payment Terms:	As Per RFQ cum RFP Document.
97	Refer Document (RFQ cum RFP)	48	3.6	Period of Assignment and Payment Terms	The breakup of the period of assignment and payment terms for preparing State Integrated Logistics Master Plan as per the Terms of Reference are as follows: <b>The above table does not include the time taken for granting approvals by the Authority/ Government of Gujarat (GoG)/ Steering Committee/ Government of India (GoI). No compensation will be given to consultant if project gets extended under any reason except as agreed by the Authority.</b>	We understand that actual time frame for project completion is more than 50 weeks (as per the current RFP clauses) as the actual time frame will depend on the time taken by different authorities in providing approvals for each deliverable. Request GIDB to confirm the same.	As Per RFQ cum RFP Document.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
98	RFQ cum RFP	48			Acceptance means after submission of reports and after the Consultant has made presentations to the Authority/ Government of Gujarat (GoG)/ Steering Committee/ Government of India (GoI), the Authority will issue a letter of acceptance along with comments/ suggestions of the Authority on the report;  The Consultant shall whenever required make presentations before competent authorities from time to time for securing approval from GoG in connection with the Consultancy Assignment and whenever advised by the Authority in consultation with the Consultant. The Team Leader along with the Core Team proposed shall remain present during the presentation meetings at State level and City level;  The Consultant team shall be made available as and when required by the Authority.	Core Team is not defined. May kindly modify/define the core team.  It is requested to kindly modify as per following ;  <b>The Team Leader and/or relevant members of the Project Team proposed shall remain present during the presentation meetings at State</b>	As Per RFQ cum RFP Document.
99	RFQ cum RFP	48	3.6	Period of Assignment and Payment Terms	Payment Terms	We request to please consider 75% payment upon submission of deliverable and rest 25% upon acceptance. This will help the Consultant in maintaining cash flow and smooth deployment of resources for timely delivery.	As Per RFQ cum RFP Document.
100	Refer Document (RFQ cum RFP)	51	3.10.	Property of the Authority	All data collected, financial models developed with all linking sheets for this assignment would be the property of the Authority and to be submitted to the Authority in soft copies and in hard copies, in whichever form it is available as and when required by the Authority and along with the final report	As per good industry practice, the ownership of deliverables shall remain with GIDB, however, pre-existing IPR in the deliverables shall still be with Consultant. We humbly request GIDB to add the following the clause  All data collected, financial models developed with all linking sheets for this assignment would be the property of the Authority and to be submitted to the Authority in soft copies and in hard copies, in whichever form it is available as and when required by the Authority and along with the final report. <b>Notwithstanding the foregoing, Consultant retains all rights in the Deliverables and work product, and in any software, materials, know-how and/or methodologies that Consultant may use or develop in connection with this Contract. Consultant is not responsible if the client infringes the IPR by modifying the deliverables submitted by Consultant.</b>	As Per RFQ cum RFP Document.
101	RFQ cum RFP	52	3.12	Responsibilities of the Consultant	i) The Consultant shall collect all the relevant preliminary & secondary information, relevant documents from the City, State & Central government departments/ Government Agencies; ii) The Consultant shall collect all data, existing information for carrying out the assignment	Kindly advise if the authority would assist us in procuring the data available with various City, State & Central government departments/ Government Agencies. Any support from the authority in collecting the data would be highly appreciated.	As Per RFQ cum RFP Document.
102	RFQ cum RFP	52	3.12	3.12. Responsibilities of the Consultant	x) The Consultant shall report on weekly basis to the Authority with review meeting on update and progress of the assignment; xi) The Consultant shall submit site visit requirements in writing in one-week advance. All site visits and surveys shall be carried out in consultation with the Authority xii) The Consultant shall ensure that its manpower/ Project Team proposed shall be available on all working days of Government of Gujarat (including working Saturdays);	It is requested to kindly elaborate and confirm where and when the Project Team proposed shall report and where it shall be available?  This is very critical in identifying and positioning the resources for Project Team and estimating the time and efforts to be included in the proposal.	As Per RFQ cum RFP Document.
103	RFQ cum RFP	54	4.3 (C)	Weightage of Technical and Financial Bid	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage. i) The weightage for technical proposal may be further segregated into: the  a. 35% weightage - firm's experience; and  b. 40% weightage - qualification & experience of the proposed as part of Project Team  c. 25% weightage - approach methodology, time schedule & work plan	We request you to provide detailed marking criteria for the evaluation of technical bids.	As Per RFQ cum RFP Document.
104	RFQ cum RFP	55	4.3.5	Overall Weightage	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.	We request you to Consider the Overall Weightage as <b>Technical Proposal 80% &amp; Financial Proposal 20%</b> .	As Per RFQ cum RFP Document.
105	RFQ cum RFP	55	4.3.5.	Weightage of Technical and Financial Bid	i) The weightage for technical proposal may be further segregated into: a. 35% weightage - firm's experience; and b. 40% weightage - qualification & experience of the proposed as part of Project Team; c. 25% weightage - approach methodology, time schedule & work plan;	Need clarification on the segregations of marks under each categories like: Firm experience, qualification & experience of the proposed as part of Project Team, approach methodology, time schedule & work plan,	As Per RFQ cum RFP Document.
106	RFQ cum RFP	55	4.3.5	B. Financial Evaluation:	C. Weightage of Technical and Financial Bid  4.3.5. The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.  i) The weightage for technical proposal may be further segregated into: a. 35% weightage - firm's experience; and b. 40% weightage - qualification & experience of the proposed as part of Project Team; c. 25% weightage - approach methodology, time schedule & work plan;	It may be noted that preparation of logistics master plan is a highly specialized work and bidder demonstrating the best project experience, project team and Approach & Methodology after the evaluation should be given a higher weightage for the overall evaluation. This would help in bringing together the best experience, team and work approach and implementation for executing and preparing a comprehensive and efficient Logistics Master Plan and other deliverables envisaged in the given timelines with all approvals.  The experience of the firm is of larger importance as it brings together the institutional learnings and capacity to deliver the assignment  Request you to kindly modify the clause accordingly as suggested below.  C. Weightage of Technical and Financial Bid  <b>4.3.5. The score of technical proposals would be given 90% weightage and that of the financial proposals would be given 10% weightage.</b> <b>i) The weightage for technical proposal may be further segregated into:</b> <b>a. 45% weightage - firm's experience; and</b> <b>b. 30% weightage - qualification &amp; experience of the proposed as part of Project Team;</b> <b>c. 25% weightage - approach methodology, time schedule &amp; work plan;</b>	As Per RFQ cum RFP Document.
107	Refer Document (RFQ cum RFP)	55	4.3.5	C. Weightage of Technical and Financial Bid	The weightage for <b>technical proposal</b> may be further segregated into: a. 35% weightage - firm's experience; and b. 40% weightage - qualification & experience of the proposed as part of Project Team. c. 25% weightage - approach methodology, time schedule & work plan	While the RFP provides weightage for the technical proposal at the level of Firm's Experience, Teaming and Approach & methodology, the detailed break-up of each category is not given. We would request GIDB to provide further break up of marks for the following two categories: 1. Marks for different CVs 2. Marks per eligible assignment	As Per RFQ cum RFP Document.
108	RFQ cum RFP	55	4	Evaluation of Bids	C. Weightage of Technical and Financial Bid 4.3.5. The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.	Looking into the importance of the assignment, we feel that even more weightage to be given for technical competence. Therefore, It is requested to consider modifying the criteria as 85% technical and 15% financial.	As Per RFQ cum RFP Document.
109	RFQ cum RFP	57	4.5	Availability of Personnel	Having selected the Bidder as per the provisions of Clause 4.4., the Authority will require assurances and the Bidder confirms the availability of all the Personnel proposed as part of Project Team in Annexure 6 as part of the Technical Proposal during the Consultancy Assignment. The Authority will not consider substitutions of Personnel other than reasons such as death or medical incapacity.	We understand from clause 4.5 of the RFP document that the Authority will not consider substitutions of Personnel other than reasons such as death or medical incapacity. We request the authority to consider the replacement (with equivalent or better qualifications and experience) of key Personnels in cases other than medical conditions as well as ensuring the long-term availability of team members in long duration project would not be possible and would be out of control.	As Per RFQ cum RFP Document.



Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
110	RFQ cum RFP	66	Annexure 1 (A)  Format for Pre-Qualification Proposal (General Information)	Summary Sheet	Is your company/ firm <b>currently blacklisted</b> by any government (Central, State, ULBs)/ funding agencies (World Bank, ADB, JBIC, DFID, etc.)/ Public Sector Undertaking ?  (Please support with undertaking) [Refer: Annexure 1 (E)]	Same as in S.No.1.  Request you to kindly modify the clause accordingly as suggested below.  Is your company/ firm <b>currently blacklisted</b> by any government (Central, State, ULBs)/ funding agencies (World Bank, ADB, JBIC, DFID, etc.)/ Public Sector Undertaking <b>and such blacklisting exist as on Bid Due Date?</b>  (Please support with undertaking) [Refer: Annexure 1 (E)]	As clarified in the previous query
111	RFQ cum RFP	69	Annexure 1 - ( C )	Format for Pre-Qualification Proposal (Financial Strength)	-	Request you to kindly confirm that Annexure 1- ( C ) can be submitted separately by both the parties /companies in case of consortium or JV.	Yes
112	Refer Document (RFQ cum RFP)	70	Annexure 1 ( c )	Annexure 1 (C). Format for Pre-Qualification Proposal (Financial Strength)	Annexure 1 (C)  Instructions: 1. The Bidder/ its constituent Consortium Members shall attach copies of the balance sheets, financial statements and <b>Annual Reports for 3 (three) years</b> preceding the Application Due Date. The financial statements shall: a. reflect the financial situation of the Bidder or Consortium Members and its/ their Associates where the Bidder is relying on its Associate's financials; b. be audited by a statutory auditor; c. be complete, including <b>all notes to the financial statements; and</b> d. correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).  2. <b>The Bidder shall submit Audited Annual Reports for Financial Year 1 (2020-21), Financial Year 2 (2019-20), Financial Year 3 (2018-19) highlighting the Annual Turnover from Consultancy Services and Auditor's Certificate highlighting the Annual Turnover from Consultancy Services and Financial Year 1 (2020-21) highlighting the Net Worth to showcase the financial strength.</b>  3. Net Worth shall mean (Subscribed and Paid-up Equity+ Reserves) less (Revaluation reserves + miscellaneous expenditure not written-off + reserves not available for distribution to equity shareholders).  4. <b>The Bidder shall provide an Auditor's Certificate having Unique Document Identification Number (UDIN) specifying the Annual Turnover from Consultancy and Net Worth of the Bidder from Consultancy and also specifying the methodology adopted for calculating such net worth in accordance with the RFQ cum RFP document.</b>	We understand the objective is to understand the financial strength of the Consultant. Such financial strength can be best shown by Average Annual Turnover Certificate as well as Net Worth Certificate of the Consultant firm. Such certificates shall be complimented by copies of Financial Statements including Balance Sheets and Profile & Loss Statements.  However, the Consultant might not be able to meet the requirement of detailed Annual Reports of the firm, notes to financial statements and calculation methodology as such information is confidential in nature. Accordingly, such complexity of requirements pertaining to financial strength of the Consultant will restrict the competition.  Accordingly, we would request GIDB to amend the requirements (Instructions to Annexure (C)) as follows:  <b>Instructions:</b> 1. The Bidder/ its constituent Consortium Members shall attach copies of the balance sheets and financial statements <b>for 3 (three) years</b> preceding the Application Due Date. The financial statements shall: a. reflect the financial situation of the Bidder or Consortium Members and its/ their Associates where the Bidder is relying on its Associate's financials; b. be audited by a statutory auditor; c. correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).  2. The Bidder shall submit Auditor's Certificate highlighting the Annual Turnover from Consultancy Services Financial Year 1 (2020-21), Financial Year 2 (2019-20), Financial Year 3 (2018-19) and Financial Year 1 (2020-21) highlighting the Net Worth to showcase the financial strength.  In addition, we also request GIDB to remove the requirement of providing Unique Identification Number (UDIN)	As Per RFQ cum RFP Document.
113	RFQ cum RFP	71	Instructions no.5	Jt Bidding Agreement	5. In the case of a Consortium, a copy of the Jt. Bidding Agreement shall be submitted in accordance with the RFQ cum RFP document.	Format/details required not provided. Kindly confirm if we need to provide Jt Bidding Agreement, and if yes, in what format or content.	As Per RFQ cum RFP Document.
114	RFQ cum RFP	73	Annexure 1 € Format for Declaration of Blacklisting by any Government/ Public Sector Organization	Declaration	Dear Sir, We, [Firm Name], having registered office at [address], are submitting the proposal for above mentioned assignment. We do hereby confirm that we have not blacklisted by any government (Central, State, ULBs)/ funding agencies (World Bank, ADB, JBIC, DFID etc.)/ Public Sector Undertaking.	Request you to kindly modify the clause accordingly as suggested below.  Dear Sir, We, [Firm Name], having registered office at [address], are submitting the proposal for above mentioned assignment. We do hereby confirm that we have not <b>currently</b> blacklisted by any government (Central, State, ULBs)/ funding agencies (World Bank, ADB, JBIC, DFID etc.)/ Public Sector Undertaking <b>and such blacklisting exist as on Bid Due Date.</b>	As clarified in the previous query
115	Refer Document (RFQ cum RFP)	75	Annexure 1(G)	Annexure 1(G)	Annexure 1(G). Format for Certificate of Relationship of Parent Company or Affiliate or Ultimate Parent Company with the Bidding Company	We understand that this Certificate is required to be submitted as part of the proposal in case the Consultant has a Parent Firm or is affiliated to any of its member firms. In case, the Consultant do not have a Parent Firm, then this certificate would not be applicable for submission. Request GIDB to confirm the same.	As Per RFQ cum RFP Document.
116	RFQ cum RFP	81	Annexure 4	Firm's References Relevant Services Carried Out in the Last Ten Years That Best Illustrate Qualifications	Category-I: Logistics Plan Experience Additional 2 (Two) completed and 2 (Two) Ongoing Project Experience in preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government during last 10 (ten) years.	We understand that, as per RFP stipulations, in addition to pre-qualification experience, consultant needs to submit Additional 2 (Two) completed and 2 (Two) Ongoing Project Experience. As there are not much similar studies done in India, we kindly request to drop such requirement and expand coverage of relevant experience with Transportation Planning studies/plan etc.relax this requirement.	As Per RFQ cum RFP Document.
117	Refer Document (RFQ cum RFP)	82	Annexure 4	Firm's References General Instructions	1. Projects/ Firm's eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: a. <b>At least for Completed Projects:</b> i. Work Order, and ii. Agreement, and iii. Completion Certificate, and iv. Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);  b. <b>At least for On-going Projects:</b> i. Work Order, and ii. Agreement and iii. Statutory Audited Statement of last two Payment received, and iv. Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of payment from the Client)].	Based on our experience of bidding across multiple RFPs across different sectors, we understand that either a Completion Certificate or a Certificate from Chartered Accountant confirming the receipt of full payment from the Client would suffice to justify the proof of completion. At the same time, for on-going projects, a work order or a client contract / agreement should suffice. Accordingly, we humbly request you to accept the following changes to the requirements. a. <b>At least for Completed Projects:</b> i. Work Order / Agreement ii. Completion Certificate / A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client)  b. <b>At least for On-going Projects:</b> i. Work Order / Agreement	As per Corrigendum 4
118	Refer Document (RFQ cum RFP)	82	Annexure 4	Firm's References General Instructions	2. Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include Project Reports, Research Reports, detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the Consultant;	We understand that the provision of documents including project reports, research reports, scope of work, etc. is basically to ensure compliance with the RFP requirements viz. experience in "preparing logistics plan, or supply chain management plan/ Policy, or Logistics Infrastructure for the State/ Central Government during last 10 (ten) years". It is pertinent to highlight that based on our experience of bidding across multiple RFPs across different sectors, we understand that typically documents such as Work Order / Agreement / Completion Certificate collectively suffice with respect to coverage of the Scope of Work / Terms of Reference of the project and clearly highlights the aspects / activities covered as part of the project. Accordingly, we would request GIDB to remove this requirement of providing other documents.	As per Corrigendum 5

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
119	RFQ cum RFP	99	Annexure 15: Draft contract Clause 2.1 (b)	Personnel	Except as the Authority may otherwise agree, no changes shall be made in the Personnel. The Authority expects all the Personnel specified in the specified in Annexure - 6 to be available during implementation of the Agreement. The Authority will not consider any substitution of Personnel except under compelling circumstances such as death or medical incapacity which is beyond the control of the Consultant and the concerned Personnel. Such substitution shall be limited to not more than two Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. The Consultant shall forthwith provide as a replacement, a person of equivalent or better qualifications and experience and which is found eligible and acceptable by the Authority. The consultant must take prior approval of Authority before the replacement takes place.	We request you to include Resignation, Death, Family exigency, etc. in the list of compelling circumstances for substitution of personnel.	Replacement in case of resignation is allowed, maximum upto 2 replacements overall,
120	RFQ cum RFP	99	2.1 (b)	Personnel	The Authority will not consider any substitution of Personnel except under compelling circumstances such as death or medical incapacity which is beyond the control of the Consultant and the concerned Personnel. Such substitution shall be limited to not more than two Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority.	As the duration of the entire project is close to 50 weeks, we humbly request the Authority <b>to allow the replacement of more than two personnel except under any compelling circumstances</b> provided such substitutions are subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority.	Replacement in case of resignation is allowed, maximum upto 2 replacements overall,
121	RFQ cum RFP	99	2.1	Draft Contract-Personnel	b) Except as the Authority may otherwise agree, no changes shall be made in the Personnel. The Authority expects all the Personnel specified in the specified in Annexure - 6 to be available during implementation of the Agreement. The Authority will not consider any substitution of Personnel except under compelling circumstances such as death or medical incapacity which is beyond the control of the Consultant and the concerned Personnel. Such substitution shall be limited to not more than two Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. The Consultant shall forthwith provide as a replacement, a person of equivalent or better qualifications and experience and which is found eligible and acceptable by the Authority. The consultant must take prior approval of Authority before the replacement takes place.	The resignation of any member of the Personnel is beyond the control of the firm and therefore Authority should provide additional provision of resignation, apart from death and medical incapacity for the clause related to substitution of the Personnel.  Request you to kindly modify the clause accordingly as suggested below.  b) Except as the Authority may otherwise agree, no changes shall be made in the Personnel. The Authority expects all the Personnel specified in the specified in Annexure - 6 to be available during implementation of the Agreement. The Authority will not consider any substitution of Personnel except under compelling circumstances such as death or medical incapacity <b>or resignation</b> , which is beyond the control of the Consultant and the concerned Personnel. Such substitution shall be limited to not more than two Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the Authority. The Consultant shall forthwith provide as a replacement, a person of equivalent or better qualifications and experience and which is found eligible and acceptable by the Authority. <b>The consultant must take prior approval of Authority before the replacement takes place.</b>	Replacement in case of resignation is allowed, maximum upto 2 replacements overall,
122	RFQ cum RFP	99	2.1	Draft Contract-Personnel		The Consultant shall provide the desired replacement and therefore any cancellation of contract should not be provided but Authority should have the right to reject the proposed replacement.  Request you to kindly modify the clause accordingly as suggested below.  If, any time during the assignment, it is found that the person, as mentioned in Annexure – 6, not performing the task which they were to perform, instead some other person/s are performing or if the consultant replaces any person without knowledge of the Authority, in such case the Authority may accept such a person if such a person is found of equal or more calibre. The outgoing person shall complete the knowledge transfer with the replaced person as per the satisfaction of Authority. However, such a replacement would not be binding on the Authority and the Authority reserves the right to <del>cancel the contract</del> <b>reject the replacement</b> with a prior notice and after providing an opportunity of being heard to the consultant.	As Per RFQ cum RFP Document.
123	RFQ cum RFP	100	8.1	Termination of Contract	The Authority reserves the right to cancel the contract at any time if it is not satisfied with the services of the consultant or there is breach of any of the condition of this contract by the consultant, provided a period of 15 days has lapsed from the date of serving notice on the Consultant requiring it to remedy the breach and if the breach has continued up to the date of the termination. In this event, the work done till then by the consultant shall be taken over by the Authority. Authority reserves the right to appoint a new consultant and hand over to him the all the documents to complete the assignment. In such an event, the consultant shall not be entitled to receive any payments upon termination of the contract. In such case, upon termination, the Authority may also impose liquidated damages, up to maximum of 10% of the contract value. The consultant will be required to pay any such liquidated damages to Authority within 30 days of termination date.	We request the Authority to kindly add the following  EY may terminate this Agreement, or any particular Services, immediately upon written notice to Client if EY reasonably determine that EY can no longer provide the Services in accordance with applicable law or professional obligations.	As Per RFQ cum RFP Document.
124	RFQ cum RFP	100	3.2	Records	During the subsistence of this Agreement and two years from the date of completion of the assignment, the Consultant shall permit the duly authorized representative of the Authority, (after reasonable advance notice is served on the Consultant), from time to time to inspect its records and accounts relating to the Services and to make copies thereof and shall permit the Authority or any person authorized by the Authority, from time to time, to audit such records and accounts during and after the services.	We understand that any audit shall be subject to the following:  i. the audit shall be restricted to the engagement and shall be conducted with prior reasonable notice;  ii. Employer or its authorized representatives shall execute a Non-Disclosure Agreement before such audit which shall govern the conduct of audit and any results thereof;  iii. The auditors or the representatives of Employer for the audit shall not be bidder's competitors;  iv. The audit shall not be conducted more than once in a calendar year and twice in entirety; and  v. Any findings during the audit, shall be shared with Employer and be discussed and agreed mutually with Employer and bidder for its closure.  Please clarify	As Per RFQ cum RFP Document.
125	RFQ cum RFP	100	3.2	Records	During the subsistence of this Agreement and two years from the date of completion of the assignment, the Consultant shall permit the duly authorized representative of the Authority, (after reasonable advance notice is served on the Consultant), from time to time to inspect its records and accounts relating to the Services and to make copies thereof and shall permit the Authority or any person authorized by the Authority, from time to time, to audit such records and accounts during and after the services.	As consultant will have data/ information of other clients and it would be a breach of confidentiality in case we allow the client/ Authority to audit our office/ system. Hence, audit at our office and system is not permitted.  We humbly request the Authority to consider that at the most the client/ representative of the Authority can visit our project office and audit the relevant documents.	As Per RFQ cum RFP Document.
126	RFQ cum RFP	102	3.5 (d)	Confidentiality	These clauses, (a) and (b), shall survive the termination of this Agreement. However, the reports submitted by the consultants to the Authority, become property of the Authority and the Authority is free to use any / all information mentioned in the report, procedures specified in the report, suggestions / conclusions made in the report and any such other information based on the report.	We request to include following clause:  "Client shall indemnify and hold us harmless against any expenses (including reasonable fees and disbursements of counsel), loss, damage, harm or injury (collectively "Losses") that may be suffered or incurred by us arising out of or relating to disclosing of our deliverables to a third party."	As Per RFQ cum RFP Document.
127	RFQ cum RFP	102	3.5 (d)	Confidentiality	(d) The Authority agrees with the Consultant that all information including to information relating to Consultant's trade secrets, know-how/technical data, research, products, strategies, internal procedures, employees and business opportunities and other proprietary information of Consultant as described specifically as "confidential information" belongs to the Consultant and shall not disclose or divulge such confidential information to any third parties or make use or allow others to make use thereof. These clauses, (a) and (b), shall survive the termination of this Agreement. However, the reports submitted by the consultants to the Authority, become property of the Authority and the Authority is free to use any / all information mentioned in the report, procedures specified in the report, suggestions / conclusions made in the report and any such other information based on the report.	We humbly request the Authority to add the below mentioned sentence at the end of 3.5 (d): "The confidentiality obligations shall survive the termination of this Contract/completion of services for a period of one (1) year".	As Per RFQ cum RFP Document.

Sr. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
128	RFQ cum RFP	102	3.8	Insurance	The Consultant shall at its cost take out and maintain adequate professional liability insurance as well as adequate insurance against third party liability and loss of or damage to equipment purchased in whole or in part with funds provided by the Authority.	We would like to inform the Authority that Consultant has an appropriate and required insurance policy however not on the Authority's terms and conditions. We humbly request the Authority to consider the same.	As Per RFQ cum RFP Document.
129	RFQ cum RFP	103	15	Force Majeure	Force Majeure means such of the following factors which substantially affect the performance of the contract, such as:  a) natural phenomena, including but not limited to floods, draughts, earthquakes and Epidemics; b) acts of any Government, domestic or foreign, including but not limited to war, declared or undeclared, , quarantines, embargoes; c) Illegal strikes and legal lockouts in respect of Authority's / consultant's scope of work provided; Either party shall within fifteen (15) days from the occurrence of such a cause notify the other in writing of such causes.	We request the Authority to kindly consider the following modification  to under Force Majeure to facilitate remote working (ii) To the extent that the provision of the Services is impacted by a pandemic (including COVID-19) and any reasonable concerns or measures taken to protect the health and safety interests of either Party's personnel, the Parties will work together to amend the Agreement to provide for the Services to be delivered in an appropriate manner, including any resulting modifications with respect to the timelines, location, or manner of the delivery of Services. (iii) Where EY Personnel are required to be present at Client's premises, EY will use reasonable efforts to provide the Services on-site at [Client] offices, provided that, in light of a pandemic the parties agree to cooperate to allow for remote working and/or an extended timeframe to the extent (i) any government or similar entity implements restrictions that may interfere with provision of onsite Services; (ii) either party implements voluntary limitations on travel or meetings that could interfere with provision of onsite Services, or (iii) an EY resource determines that he or she is unable or unwilling to travel in light of a pandemic-related risk.	As Per RFQ cum RFP Document.
130	RFQ cum RFP	103	3.11	Ownerships of data, Information and Documentation	All data collected, software developed, information generated and documentation prepared under the scope of this assignment shall be the property of the Authority. Any reproduction, in part or full of the submissions made would require permission of Authority.	As per good industry practice, the ownership of deliverables shall remain with GIDB, however, pre-existing IPR in the deliverables shall still be with Consultant. We humbly request GIDB to add the following the clause  All data collected, software developed, information generated and documentation prepared under the scope of this assignment shall be the property of the Authority. Any reproduction, in part or full of the submissions made would require permission of Authority. <b>Notwithstanding the foregoing, Consultant retains all rights in the Deliverables and work product, and in any software, materials, know-how and/or methodologies that Consultant may use or develop in connection with this Contract. Consultant is not responsible if the client infringes the IPR by modifying the deliverables submitted by Consultant.</b>	As Per RFQ cum RFP Document.
131	RFQ cum RFP	105	4.2 of Draft Contract		4.2 Payment Terms: The payment for the assignment shall be paid as follows:	<u>May kindly refer Annexure 2</u>	As Per RFQ cum RFP Document.
132	RFQ cum RFP	106	4.2 of Draft Contract		g. In case, the Authority is not able to communicate the acceptance of report within 30 days of submission of the report, the client will release <b>50 %</b> of the payment due at particular stage of study. The balance <b>50%</b> of the payment will be released upon acceptance of the report by the client.	It may be noted that considerable efforts and resources is spent in preparing a deliverable for submission including manpower, outsourcing, travel costs and multiple interactions/incorporations in the deliverable as per the meetings.  It is therefore requested to increase the payment percentage on submission as suggested below;  g. In case, the Authority is not able to communicate the acceptance of report within 30 days of submission of the report, the client will release <b>80 %</b> of the payment due at particular stage of study. The balance <b>20%</b> of the payment will be released upon acceptance of the report by the client.	As Per RFQ cum RFP Document.
133	RFQ cum RFP	107	6.0 of Draft Contract	Reports		Any information, advice, recommendations or other content of any reports, presentations or other communications we provide under this Agreement ("Reports"), other than Client Information, are for Authority's internal use only (consistent with the purpose of the particular Services) including Authority's board of directors, its audit committee, or its statutory auditors and not for disclosure externally outside your organization. Authority may not rely on any draft Report and consultant shall not be required to update its Final Report.	As Per RFQ cum RFP Document.
134	RFQ cum RFP	108	8	Termination of the Contract	8.1 The Authority reserves the right to cancel the contract at any time if it is not satisfied with the services of the consultant or there is breach of any of the condition of this contract by the consultant, provided a period of 15 days has lapsed from the date of serving notice on the Consultant requiring it to remedy the breach and if the breach has continued up to the date of the termination. In this event, the work done till then by the consultant shall be taken over by the Authority. Authority reserves the right to appoint a new consultant and hand over to him the all the documents to complete the assignment. In such an event, the consultant shall not be entitled to receive any payments upon termination of the contract. In such case, upon termination, the Authority may also impose liquidated damages, up to maximum of 10% of the contract value. The consultant will be required to pay any such liquidated damages to Authority within 30 days of termination date. 8.2 The Authority reserves the right to cancel the contract by giving 15 days' notice, subject to payment of the fees for the actual work done by the consultant for the project up to the date of cancellation of the contract as per Section 8.5. 8.3 The Consultant reserves the right to terminate the Agreement immediately upon situations arising due to non-compliance of the stipulations of this Agreement by the Authority. The termination notice will be held valid only if it is preceded by a corresponding non-compliance notice issued at least 15 days prior to the date of the termination notice and if the non-compliance has continued up to the date of the termination notice. The Authority shall be liable to pay the Consultant fees for the actual work done by the consultant for the project up to the date of cancellation of the contract as per Section 8.5. 8.4 The parties also reserve a right to terminate this Agreement in the event any voluntary insolvency petition/ IP petition is filed by either party, or if any proceedings are instituted against either party, property or assets under any bankruptcy, insolvency, receivership, debtors relief, winding up rehabilitation, or similar statute or any effective resolution is passed for the winding up of that party or for any remedy under any such statute. 8.5 The payment of the fees will be determined based on the actual work carried out, actual Person-Months spent and Person-Month Rate as specified in Section 4.1 and reasonable amount of out of pocket expenses. In case of failure to decide compensation, Arbitrator as per the terms of the contract shall be appointed to decide the compensation.	We request authority to add following: Consultant may terminate this Agreement, or any particular Services, immediately upon written notice to the Authority if Consultant reasonably determines that it can no longer provide the Services in accordance with applicable law or professional obligations. Upon termination Consultant shall be entitled to receive payments of the Services performed, work in progress and expenses incurred by it, till the date of such termination.	As Per RFQ cum RFP Document.
135	RFQ cum RFP	110	11.0 of Draft Contract	Period of Agreement	11.0 Period of Agreement The agreement to be entered into between the Authority and the consultant shall be valid from the date of signing the contract till final approval of Chief Executive Officer, Gujarat Infrastructure Development Board (GIDB), is received.	The agreement should have a expiry period in terms of the timelines. It is therefore requested that an expiry of contract be provided which accounts for the 50 weeks work and additional time for approvals.  Accordingly it is requested to modify the clause as below;  11.0 Period of Agreement  The agreement to be entered into between the Authority and the consultant shall be valid from the date of signing the contract till <b>18 (eighteen) months from such date of signing the contract.</b>	As Per RFQ cum RFP Document.
136	RFQ cum RFP	112	16	Custody of reports/data etc.	All documents received from the Authority, shall remain in the custody of the consultant during the period of assignment only and shall be used exclusively for this job and shall not be made use of for any other purpose. These shall be carefully preserved by the consultant till the completion of the job and shall be handed over to the Authority on preparation of final report or on termination of the contract.	We request to include following clause:  "Consultant is allowed to retain sufficient documentation as part of their professional records to support and evidence the work performed by the Consultant. Such retention shall be subject to obligations of confidentiality mentioned herein."	As Per RFQ cum RFP Document.
137	RFQ cum RFP	112	17	Indemnity	The Consultant shall indemnify the Authority and every members, officers and employees of the Authority, against all actions, proceedings, claims, demands, costs and expenses whatsoever arising out of or, in connection with various matters and against all actions, proceedings, claims, demands, costs and expenses whatsoever arising out of any negligent act or omission or failure by consultants in the performance of Consultant's obligation under this Agreement.	We request authority to delete indemnity clause	As Per RFQ cum RFP Document.